

# Online Appendix

## Table of Contents

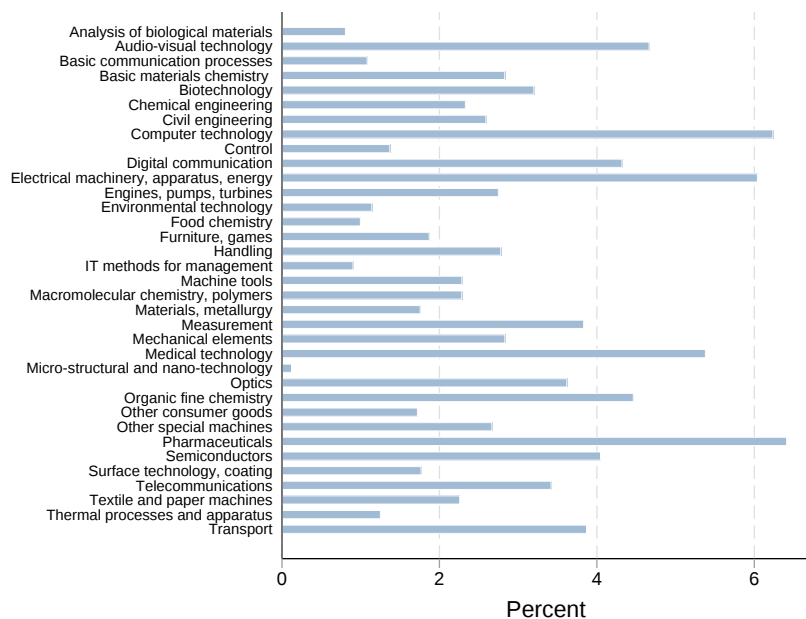
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|                                                                              |               |
|------------------------------------------------------------------------------|---------------|
| <b>A Main Appendix</b>                                                       | <b>49</b>     |
| A.1 Additional Figures and Tables . . . . .                                  | 49            |
| A.2 Appendix on the classification of automation patents . . . . .           | 61            |
| A.3 Reproducing ALM . . . . .                                                | 70            |
| A.4 A Simple Model . . . . .                                                 | 75            |
| A.5 Data Appendix for the main analysis . . . . .                            | 78            |
| A.6 Additional results and robustness checks for the main analysis . . . . . | 81            |
| <br><b>B Supplemental material</b>                                           | <br><b>99</b> |
| B.1 Additional examples . . . . .                                            | 99            |
| B.2 Validating our weights approach . . . . .                                | 104           |

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# A Main Appendix

## A.1 Additional Figures and Tables

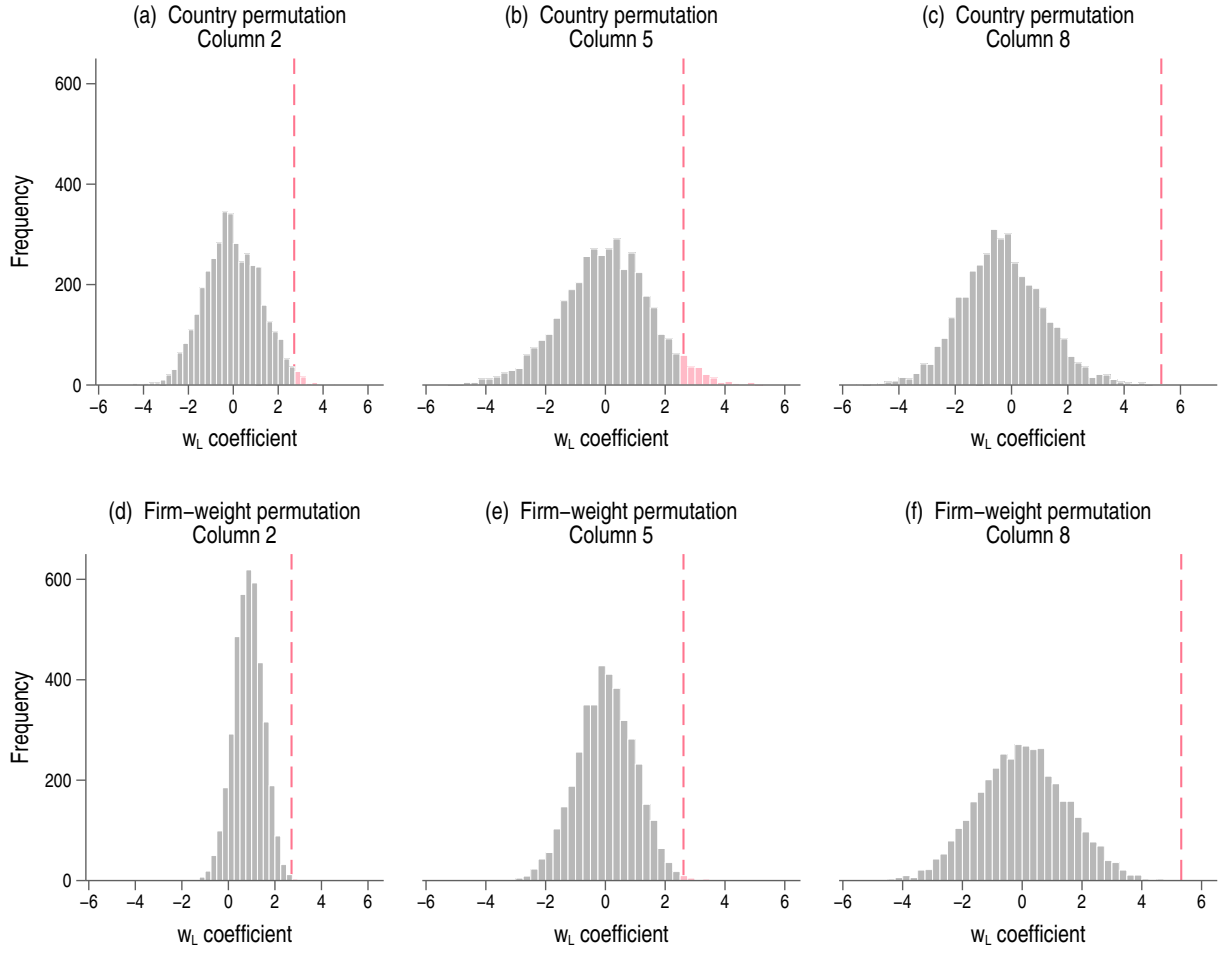


**Figure A.1:** Share of biadic patent applications in the different technical fields in 1997-2011.



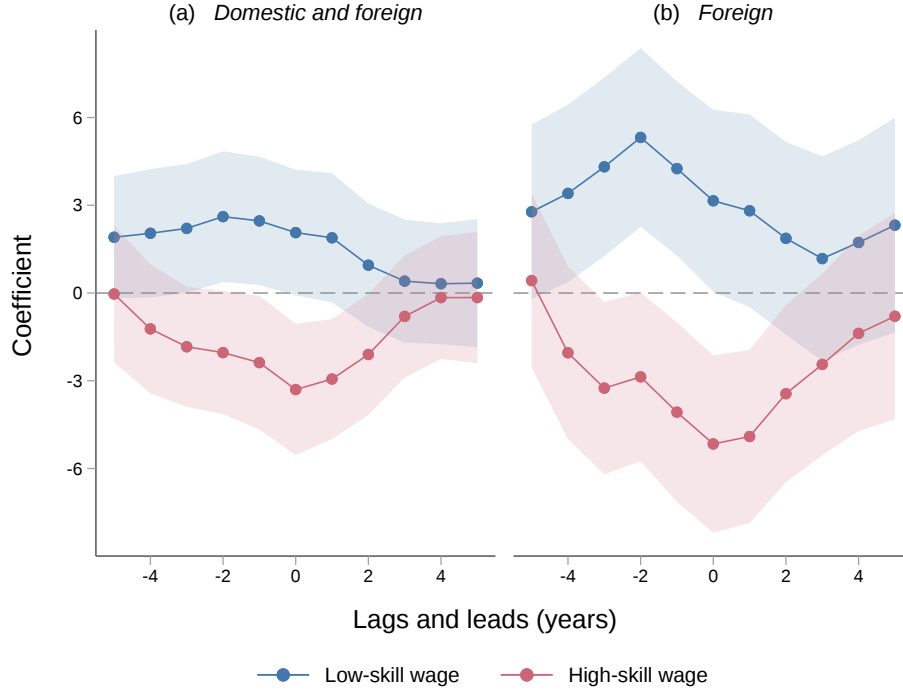
**Figure A.2:** Trends in automation patents.

Notes: Panel (a) reports the share of automation patents (auto90 or auto95) in machinery out of total patents according to the auto90 and auto95 definitions. Panel (b) reports the raw number of automation patents (auto90 or auto95) worldwide. We restrict attention to biadic families.



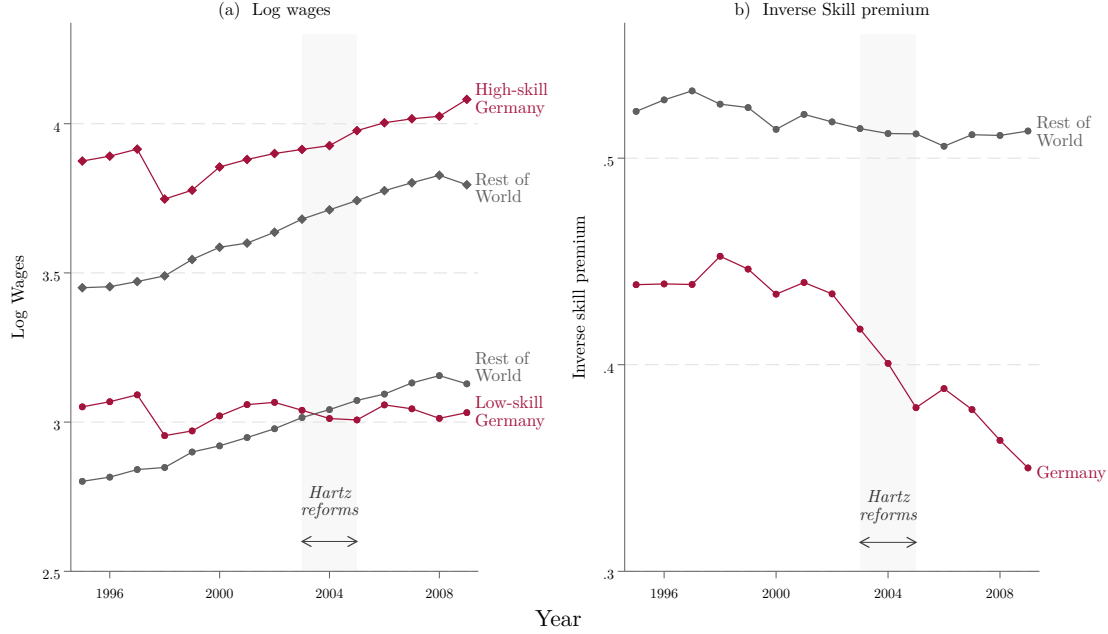
**Figure A.3:** Distribution of coefficients in Monte-Carlo simulations.

Notes: We run Monte-Carlo simulations where for each country, we sample with replacement the entire path of macroeconomics variables (wages, labor productivity and GDP gap) from the existing set of countries. We then re-run our regressions 4000 times. Panels a), b) and c) report histograms on the distribution of low-skill wage coefficients. The vertical red lines correspond to the coefficients of the true regressions. We then carry a symmetric exercise, where for each firm, we sample with replacement the set of country-weights from the existing set of firms within the same country. We re-run our regressions 4000 times and panels d), e) and f) report histograms on the distribution of low-skill wage coefficients. Each panel corresponds to a different column in Table 8.



**Figure A.4: Lag and leads.**

Notes: This figure reports regression coefficients on low-skill and high-skill wages at different lags and leads. Each panel and each year corresponds to a different Poisson regression of auto95 innovations on wages, GDP gap, labor productivity, stocks, spillovers, firm fixed effects, industry-year fixed effects, and country-year fixed effects. Explanatory variables are computed at year  $t +$  the year marked on the x-axis except the stocks for which we keep the same lag of 2 years throughout. Panel a consider the total macroeconomic variables while Panel b looks at the normalized foreign variables previously defined. The shaded area represent 95% confidence interval, standard errors are clustered at the firm level. Panel a, year -2 corresponds to Column 5 of our baseline Table 5, and Panel b, year -2 corresponds to Column 8. The leads test for the presence of pre-trends.



**Figure A.5:** Effect of the Hartz reforms on labor costs and the inverse skill premium.

Notes: Panel a) shows log low-skill and high-skill labor costs (denoted wages) in Germany and in the rest of the world. Panel b) shows the inverse skill premium. The rest of the world series is computed as a weighted average using the weights (excluding Germany) of the firms included in the regression of Figure 5.a

**Table A.1:** Summary statistics on the industry level regressions

|                                           | Mean   | SD    | Min     | P10    | P50    | P90    | Max    | N   |
|-------------------------------------------|--------|-------|---------|--------|--------|--------|--------|-----|
| Share automation (using industry)         | 0.075  | 0.013 | 0.042   | 0.059  | 0.079  | 0.088  | 0.111  | 133 |
| Share automation (inventing industry)     | 0.081  | 0.060 | 0.011   | 0.027  | 0.076  | 0.166  | 0.382  | 126 |
| $\Delta$ Computer use (1984-1997)         | 0.192  | 0.072 | -0.159  | 0.104  | 0.187  | 0.280  | 0.412  | 133 |
| $\Delta$ Routine cognitive                | -2.493 | 4.216 | -21.667 | -8.286 | -2.710 | 4.020  | 9.666  | 133 |
| $\Delta$ Routine manual                   | -2.308 | 4.336 | -23.283 | -9.330 | -1.435 | 3.073  | 12.516 | 133 |
| $\Delta$ High/low skill workers           | 0.123  | 0.176 | -0.105  | -0.003 | 0.070  | 0.318  | 1.132  | 133 |
| $\Delta$ Labor share (NBER manufacturing) | -0.093 | 0.063 | -0.230  | -0.179 | -0.084 | -0.040 | 0.035  | 56  |
| $\Delta$ Labor share (BEA)                | -0.046 | 0.121 | -0.616  | -0.191 | -0.015 | 0.045  | 0.327  | 60  |

Notes: This table shows summary statistics for the variables in our industry level regression. Share automation (using industry) represents the share of automation patents among machinery patents used by an industry. Share automation (inventing industry) represents the share of automation patents among machinery patents invented by an industry. Patents are USPTO granted patents over the years 1980-1998.  $\Delta$  Computer use is the change in computer per-employee between 1997 and 1984.  $\Delta$  routine cognitive, routine manual and high/low skill workers denote changes in these variables between 1980-1998.  $\Delta$  labor share (NBER manufacturing) is the change in payroll / value added in the NBER-CES manufacturing industry database.  $\Delta$  Labor Share (BEA) is the change in total compensation / value added in 60 aggregated industries. Industries are weighed by mean industry employment in 1980 and 1998.

**Table A.2:** Industry of innovators

|    | Industry                                                                 | Share auto95 (%) | Share firms (%) |
|----|--------------------------------------------------------------------------|------------------|-----------------|
| 20 | Manufacture of chemicals and chemical products                           | 2.13             | 3.41            |
| 25 | Manufacture of fabricated metal products, except machinery and equipment | 1.18             | 4.42            |
| 26 | Manufacture of computer, electronic and optical products                 | 23.20            | 7.62            |
| 27 | Manufacture of electrical equipment                                      | 9.45             | 2.89            |
| 28 | Manufacture of machinery and equipment n.e.c.                            | 24.36            | 21.20           |
| 29 | Manufacture of motor vehicles, trailers and semi-trailers                | 5.30             | 3.53            |
| 30 | Manufacture of other transport equipment                                 | 4.57             | 1.17            |
| 46 | Wholesale trade, except of motor vehicles and motorcycles                | 1.32             | 3.29            |
| 64 | Financial service activities, except insurance and pension funding       | 1.69             | 0.98            |
| 72 | Scientific research and development                                      | 2.04             | 2.37            |
|    | Other industries                                                         | 12.99            | 26.82           |
|    | No information on industry                                               | 11.79            | 22.27           |

*Notes:* The table reports the industry of patenting firms included in our baseline regression with industry-year fixed effects at the NACEv2 division level, and the share of biadic auto95 families for each industry. Industries representing less than 1% of patents are summed up in the 'Other industries' category.

**Table A.3:** Coverage of the regression sample

|                    | Applications | Families | Biadic Families | Firms |
|--------------------|--------------|----------|-----------------|-------|
| Patstat 1997-2011  | 432 095      | 179 954  | 61 699          | –     |
| Matched with Orbis | 348 342      | 140 707  | 52 331          | 4251  |
| Firms in sample    | 206 959      | 86 030   | 33 025          | 3255  |

*Notes:* This table reports the number of auto95 patent applications, families, biadic families, and firms (that do at least one auto95 biadic innovation) for the time period 1997-2011 for three different samples based on PATSTAT: the whole sample, the sample of firms observed in ORBIS and the sample of firms included in our baseline regression.



**Table A.6:** Baseline regressions with fewer controls

|                                      | Auto95                      |                    |                    |                    |                    |                    |                    |                    |                    |
|--------------------------------------|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                      | <i>Domestic and foreign</i> |                    |                    |                    |                    |                    | <i>Foreign</i>     |                    |                    |
|                                      | (1)                         | (2)                | (3)                | (4)                | (5)                | (6)                | (7)                | (8)                | (9)                |
| Low-skill wage                       | 3.42***<br>(0.75)           | 2.65***<br>(0.76)  | 3.00***<br>(0.79)  | 2.74***<br>(0.98)  | 2.65***<br>(0.76)  | 2.25**<br>(1.00)   | 4.69***<br>(1.32)  | 4.20***<br>(1.31)  | 4.20***<br>(1.33)  |
| High-skill wage                      | -1.57**<br>(0.68)           | -1.51**<br>(0.65)  | -2.20***<br>(0.72) | -2.72***<br>(0.92) | -1.51**<br>(0.65)  | -2.81***<br>(0.96) | -4.94***<br>(1.38) | -4.50***<br>(1.32) | -4.46***<br>(1.31) |
| Stock automation                     |                             | -0.11***<br>(0.03) | -0.12***<br>(0.03) |                    | -0.11***<br>(0.03) | -0.12***<br>(0.03) |                    | -0.12***<br>(0.03) | -0.13***<br>(0.03) |
| Stock other                          |                             | 0.52***<br>(0.04)  | 0.51***<br>(0.04)  |                    | 0.52***<br>(0.04)  | 0.52***<br>(0.04)  |                    | 0.50***<br>(0.04)  | 0.51***<br>(0.04)  |
| Spillovers automation                |                             |                    | 0.58*<br>(0.29)    |                    |                    | 1.35***<br>(0.47)  |                    |                    | 1.33***<br>(0.46)  |
| Spillovers other                     |                             |                    | -0.19<br>(0.22)    |                    |                    | -0.97***<br>(0.36) |                    |                    | -0.98***<br>(0.35) |
| Firm fixed effects                   | Yes                         | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| Country $\times$ year fixed effects  | No                          | No                 | No                 | Yes                | Yes                | Yes                | Yes                | Yes                | Yes                |
| Observations                         | 48 091                      | 48 091             | 48 091             | 47 741             | 48 091             | 47 741             | 47 741             | 47 741             | 47 741             |
| Number of firms                      | 3255                        | 3255               | 3255               | 3252               | 3255               | 3252               | 3252               | 3252               | 3252               |

*Notes:* This table shows our baseline regressions with fewer controls. All columns include firm and industry-year fixed effects. Columns 4–9 add country-year fixed effects. In Columns 7–9, the macroeconomic variables are the normalized foreign variables as defined in the text. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.7:** Auto90 innovations

| Dependent variable                   | Auto90                      |                    |                   |                   |                  |                   |                    |                    |                    |
|--------------------------------------|-----------------------------|--------------------|-------------------|-------------------|------------------|-------------------|--------------------|--------------------|--------------------|
|                                      | <i>Domestic and foreign</i> |                    |                   |                   |                  |                   | <i>Foreign</i>     |                    |                    |
|                                      | (1)                         | (2)                | (3)               | (4)               | (5)              | (6)               | (7)                | (8)                | (9)                |
| Low-skill wage                       | 2.35***<br>(0.66)           | 2.07***<br>(0.68)  | 3.31***<br>(0.79) | 1.71**<br>(0.82)  | 1.73*<br>(0.89)  | 2.82***<br>(1.06) | 3.30***<br>(1.13)  | 3.88***<br>(1.32)  | 3.90***<br>(1.45)  |
| High-skill wage                      | -1.96***<br>(0.60)          | -2.46***<br>(0.65) | -0.92<br>(0.66)   | -1.80**<br>(0.81) | -1.75*<br>(0.92) | -1.06<br>(0.86)   | -3.80***<br>(1.17) | -2.95***<br>(1.30) | -3.45***<br>(1.23) |
| GDP gap                              | -3.61*<br>(2.09)            | -4.29**<br>(2.14)  | -1.20<br>(2.24)   | 3.77<br>(5.25)    | 3.84<br>(5.33)   | 5.66<br>(5.43)    | -0.30<br>(3.26)    | 0.93<br>(3.52)     | 0.87<br>(3.69)     |
| Labor productivity                   |                             | 1.15<br>(0.73)     |                   |                   | -0.13<br>(1.30)  |                   |                    | -1.35<br>(1.33)    |                    |
| GDP per capita                       |                             |                    | -2.72**<br>(1.06) |                   |                  | -2.72*<br>(1.49)  |                    |                    | -1.07<br>(1.56)    |
| Stocks and spillovers                | Yes                         | Yes                | Yes               | Yes               | Yes              | Yes               | Yes                | Yes                | Yes                |
| Firm fixed effects                   | Yes                         | Yes                | Yes               | Yes               | Yes              | Yes               | Yes                | Yes                | Yes                |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes               | Yes               | Yes              | Yes               | Yes                | Yes                | Yes                |
| Country $\times$ year fixed effects  | No                          | No                 | No                | Yes               | Yes              | Yes               | Yes                | Yes                | Yes                |
| Observations                         | 72 196                      | 72 196             | 72 196            | 71 905            | 71 905           | 71 905            | 71 905             | 71 905             | 71 905             |
| Number of firms                      | 4857                        | 4857               | 4857              | 4854              | 4854             | 4854              | 4854               | 4854               | 4854               |

*Notes:* This table shows our baseline regression using a weaker measure of automation (auto90). All columns include firm and industry-year fixed effects. Columns 4–9 add country-year fixed effects. In Columns 7–9, the macroeconomic variables are the normalized foreign variables as defined in the text. Stock and spillover variables are calculated with respect to the dependent variable (auto90). Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.8:** Effect of the inverse skill premium on auto95 innovations

|                                      | Auto95               |                   |                   |                   |                   |                   |                   |                   |                   |
|--------------------------------------|----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                      | Domestic and foreign |                   |                   |                   |                   |                   | Foreign           |                   |                   |
|                                      | (1)                  | (2)               | (3)               | (4)               | (5)               | (6)               | (7)               | (8)               | (9)               |
| Low-skill / High-skill wages         | 2.51***<br>(0.69)    | 2.67***<br>(0.69) | 2.51***<br>(0.69) | 2.53***<br>(0.88) | 2.39***<br>(0.88) | 2.63***<br>(0.88) | 4.38***<br>(1.27) | 4.20***<br>(1.24) | 4.36***<br>(1.26) |
| GDP gap                              | -4.06<br>(2.58)      | -4.35*<br>(2.61)  | -4.08<br>(2.60)   | 4.67<br>(6.80)    | 5.03<br>(6.75)    | 5.39<br>(6.86)    | -0.17<br>(4.61)   | 0.49<br>(4.64)    | 0.25<br>(4.69)    |
| Labor productivity                   |                      | 1.03<br>(0.64)    |                   |                   | -1.16<br>(1.10)   |                   |                   | -0.58<br>(0.73)   |                   |
| GDP per capita                       |                      |                   | 0.03<br>(0.71)    |                   |                   | -1.62<br>(1.13)   |                   |                   | -0.33<br>(0.89)   |
| Stocks and spillovers                | Yes                  | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Firm fixed effects                   | Yes                  | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Industry $\times$ year fixed effects | Yes                  | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Country $\times$ year fixed effects  | No                   | No                | No                | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Observations                         | 48 091               | 48 091            | 48 091            | 47 741            | 47 741            | 47 741            | 47 741            | 47 741            | 47 741            |
| Number of firms                      | 3255                 | 3255              | 3255              | 3252              | 3252              | 3252              | 3252              | 3252              | 3252              |

*Notes:* This table shows the effect of the skill premium on automation innovations. All columns include firm and industry-year fixed effects. Columns 4–9 add country-year fixed effects. Columns 7–9 compute the normalized foreign (log) inverse skill premium as the difference between the normalized (log) foreign low-skill wages and the normalized (log) foreign high-skill wages as defined in the text. In these columns, GDP gap, GDP per capita and labor productivity also correspond to their normalized foreign values. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.9:** Additional regressions with non-automation patents

| Dependent variable                   | Pauto90 refined |                 |                  | Pauto90           |                 |                 | Pauto95         |                 |                 |
|--------------------------------------|-----------------|-----------------|------------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                                      | Dom. and Fgn.   |                 | Fgn.             | Dom. and Fgn.     |                 | Fgn.            | Dom. and Fgn.   |                 | Fgn.            |
|                                      | (1)             | (2)             | (3)              | (4)               | (5)             | (6)             | (7)             | (8)             | (9)             |
| Low-skill wage                       | 0.97<br>(0.90)  | 1.17<br>(1.21)  | 2.05<br>(1.70)   | 0.72<br>(0.59)    | 0.32<br>(0.77)  | 0.98<br>(1.21)  | 0.97<br>(0.75)  | 0.48<br>(0.99)  | 1.56<br>(1.61)  |
| High-skill wage                      | -1.18<br>(0.85) | 0.82<br>(1.32)  | 1.33<br>(1.93)   | -0.20<br>(0.56)   | -0.35<br>(0.86) | -0.61<br>(1.26) | -0.43<br>(0.73) | -0.45<br>(1.17) | -0.76<br>(1.71) |
| GDP gap                              | -3.05<br>(2.13) | 0.39<br>(4.35)  | -2.47<br>(3.31)  | -3.03**<br>(1.35) | 1.35<br>(3.39)  | 0.36<br>(2.34)  | -2.04<br>(1.57) | 3.62<br>(4.13)  | 0.86<br>(2.85)  |
| Labor productivity                   | 1.42*<br>(0.80) | -1.62<br>(1.51) | -3.01*<br>(1.67) | -0.12<br>(0.60)   | 0.03<br>(0.96)  | -0.88<br>(1.01) | -0.13<br>(0.70) | -0.59<br>(1.21) | -1.15<br>(1.34) |
| Stocks and spillovers                | Yes             | Yes             | Yes              | Yes               | Yes             | Yes             | Yes             | Yes             | Yes             |
| Firm fixed effects                   | Yes             | Yes             | Yes              | Yes               | Yes             | Yes             | Yes             | Yes             | Yes             |
| Industry $\times$ year fixed effects | Yes             | Yes             | Yes              | Yes               | Yes             | Yes             | Yes             | Yes             | Yes             |
| Country $\times$ year fixed effects  | No              | Yes             | Yes              | No                | Yes             | Yes             | No              | Yes             | Yes             |
| Observations                         | 35 678          | 35 500          | 35 500           | 149 250           | 149 015         | 149 015         | 44 094          | 43 971          | 43 971          |
| Number of firms                      | 2399            | 2397            | 2397             | 9990              | 9987            | 9987            | 2951            | 2948            | 2948            |

*Notes:* This table presents additional regressions using non-automation innovations. In columns 1–3 the dependent variable is refined pauto90 (non-auto90 machinery patents that list at least one 4-digit C/IPC code containing a 6-digit code classified auto95), and the sample is restricted to the firms in the baseline auto95 regressions. In columns 4–6 the dependent variable is pauto90 (machinery patents excluding auto90) but the sample is unrestricted. In columns 7–9 the dependent variable is pauto95 (machinery patents excluding auto95), and the sample is again restricted to the firms in the baseline auto95 regression. All columns include firm and industry-year fixed effects, Columns 2, 3, 5, 6, 8 and 9 add country-year fixed effects. In Columns 3, 6, and 9 the macroeconomic variables are the normalized foreign variables as defined in the text. Stocks and spillovers are defined in terms of the respective dependent variable. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.10: Wages and the direction of innovation**

|                                      | Auto95               |                    |                    |                   |                   |                   |                   |                   |                   |
|--------------------------------------|----------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                      | Domestic and foreign |                    |                    |                   |                   |                   | Foreign           |                   |                   |
|                                      | (1)                  | (2)                | (3)                | (4)               | (5)               | (6)               | (7)               | (8)               | (9)               |
| Low-skill wage                       | 2.12***<br>(0.73)    | 2.13***<br>(0.73)  | 2.01**<br>(0.80)   | 2.39**<br>(0.98)  | 2.40**<br>(0.98)  | 2.59**<br>(1.04)  | 4.81***<br>(1.34) | 4.80***<br>(1.34) | 5.06***<br>(1.48) |
| High-skill wage                      | -2.13***<br>(0.66)   | -2.14***<br>(0.66) | -1.94***<br>(0.72) | -2.11**<br>(0.97) | -2.12**<br>(0.98) | -2.23**<br>(1.08) | -2.89**<br>(1.32) | -2.92**<br>(1.33) | -3.04**<br>(1.52) |
| GDP gap                              | -2.37<br>(2.25)      | -2.37<br>(2.27)    | -2.25<br>(2.29)    | 2.48<br>(5.54)    | 2.68<br>(5.59)    | -0.81<br>(5.30)   | 3.78<br>(4.20)    | 3.69<br>(4.20)    | 5.01<br>(5.20)    |
| Labor productivity                   | 0.89<br>(0.84)       | 0.89<br>(0.84)     | 0.80<br>(0.93)     | -1.44<br>(1.61)   | -1.41<br>(1.61)   | -1.42<br>(1.71)   | -1.99<br>(1.40)   | -1.94<br>(1.41)   | -1.95<br>(1.56)   |
| Arcsinh pauto90                      | 0.51***<br>(0.02)    |                    |                    | 0.51***<br>(0.02) |                   |                   | 0.51***<br>(0.02) |                   |                   |
| Log pauto90                          |                      | 0.48***<br>(0.02)  | 1.00               |                   | 0.48***<br>(0.02) | 1.00              |                   | 0.48***<br>(0.02) | 1.00              |
| Any pauto90                          |                      | 0.42***<br>(0.05)  | 0.09*<br>(0.05)    |                   | 0.43***<br>(0.05) | 0.10*<br>(0.05)   |                   | 0.42***<br>(0.05) | 0.09*<br>(0.05)   |
| Stocks and spillovers                | Yes                  | Yes                | Yes                | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Firm fixed effects                   | Yes                  | Yes                | Yes                | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Industry $\times$ year fixed effects | Yes                  | Yes                | Yes                | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Country $\times$ year fixed effects  | No                   | No                 | No                 | Yes               | Yes               | Yes               | Yes               | Yes               | Yes               |
| Observations                         | 48 091               | 48 091             | 48 091             | 47 741            | 47 741            | 47 741            | 47 741            | 47 741            | 47 741            |
| Number of firms                      | 3255                 | 3255               | 3255               | 3252              | 3252              | 3252              | 3252              | 3252              | 3252              |

*Notes:* This table shows regressions with a control for non-automation machinery innovations (pauto90). Columns 1, 4, and 7 control for the arcsinh of pauto90 patent flow. Columns 2, 5, and 8 control for log pauto90 and a dummy variable indicating at least 1 pauto90 innovation. Columns 3, 6, and 9 constrain the coefficient on log pauto90 to 1. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.11: Predicting weights using subsequent wages**

|                                       | Weight          |                 |                 | Foreign weight  |                 |                 |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                                       | (1)             | (2)             | (3)             | (4)             | (5)             | (6)             |
| Growth in low-skill wages, 1995-2000  | -0.14<br>(0.12) | -0.26<br>(0.28) | -0.13<br>(0.29) | -0.10<br>(0.11) | -0.31<br>(0.26) | -0.33<br>(0.30) |
| Growth in high-skill wages, 1995-2000 |                 | 0.13<br>(0.24)  | 0.01<br>(0.27)  |                 | 0.20<br>(0.21)  | 0.23<br>(0.24)  |
| Patent weighted                       | No              | No              | Yes             | No              | No              | Yes             |
| Observations                          | 133 455         | 133 455         | 133 455         | 130 200         | 130 200         | 130 200         |
| Firms                                 | 3255            | 3255            | 3255            | 3255            | 3255            | 3255            |

*Notes:* This table shows OLS regressions of firm-level weights on country growth rates for low-skill and high-skill wages between 1995 and 2000. Columns 3 and 6 weigh observations by the number of auto95 patents between 1997 and 2011. In columns 4–6, the dependent variable is the the foreign weight component only. Standard errors are clustered at the country-level. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.12:** Alternative weights

| Dependent variable            | Auto95                   |                   |                          |                  |                          |                   |                          |                    |
|-------------------------------|--------------------------|-------------------|--------------------------|------------------|--------------------------|-------------------|--------------------------|--------------------|
|                               | Pauto95                  |                   | 1971–1989                |                  | 1985–1994                |                   | start 2000               |                    |
|                               | <i>Dom.<br/>and fgn.</i> | <i>Fgn.</i>       | <i>Dom.<br/>and fgn.</i> | <i>Fgn.</i>      | <i>Dom.<br/>and fgn.</i> | <i>Fgn.</i>       | <i>Dom.<br/>and fgn.</i> | <i>Fgn.</i>        |
|                               | (1)                      | (2)               | (3)                      | (4)              | (5)                      | (6)               | (7)                      | (8)                |
| Low-skill wage                | 2.60**<br>(1.17)         | 2.19*<br>(1.28)   | 2.86**<br>(1.16)         | 3.44**<br>(1.46) | 5.52***<br>(1.71)        | 5.32***<br>(1.91) | 5.15***<br>(1.51)        | 6.69***<br>(2.11)  |
| High-skill wage               | −2.07*<br>(1.07)         | −2.39**<br>(1.21) | −1.20<br>(1.14)          | −2.03<br>(1.62)  | −2.86*<br>(1.65)         | −3.39**<br>(1.69) | −1.37<br>(1.54)          | −2.99<br>(2.04)    |
| GDP gap                       | −3.06<br>(5.70)          | 3.80<br>(6.72)    | 3.92<br>(6.62)           | −0.84<br>(6.76)  | 7.15*<br>(4.08)          | 0.94<br>(4.14)    | 3.32<br>(4.82)           | 0.55<br>(3.90)     |
| Labor productivity            | −0.36<br>(1.63)          | 0.20<br>(1.89)    | −3.13*<br>(1.77)         | 0.45<br>(2.16)   | −2.65*<br>(1.54)         | −2.46<br>(1.78)   | −3.90**<br>(1.61)        | −4.84***<br>(1.77) |
| Stocks and spillovers         | Yes                      | Yes               | Yes                      | Yes              | Yes                      | Yes               | Yes                      | Yes                |
| Firm fixed effects            | Yes                      | Yes               | Yes                      | Yes              | Yes                      | Yes               | Yes                      | Yes                |
| Industry × year fixed effects | Yes                      | Yes               | Yes                      | Yes              | Yes                      | Yes               | Yes                      | Yes                |
| Country × year fixed effects  | Yes                      | Yes               | Yes                      | Yes              | Yes                      | Yes               | Yes                      | Yes                |
| Observations                  | 44 936                   | 33 959            | 43 548                   | 26 020           | 44 936                   | 33 959            | 43 548                   | 26 020             |
| Number of firms               | 3075                     | 2333              | 2968                     | 2640             | 3075                     | 2333              | 2968                     | 2640               |

*Notes:* This table uses alternative weights to compute firm's macroeconomic variables. In Columns 1–2 the firm's country weights are calculated using pauto95 patents (machinery patents excluding auto95). Columns 2–4 compute the weights over the period 1971–1989 and Columns 5–6 over the period 1985–1994. Columns 7–8 use the baseline pre-sample period of 1971–1994 to compute weights but restrict the regression sample to the years 2000–2009. In columns 2, 4, 6, and 8 the macroeconomic variables are the normalized foreign variables as described in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.13:** Horse-race regressions between 2 year lags and other lags / leads

| Dependent variable                   | Auto95             |                   |                   |                   |                   |                    |                   |                   |                  |
|--------------------------------------|--------------------|-------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-------------------|------------------|
|                                      | -6                 | -5                | -4                | -3                | -2                | -1                 | 0                 | 1                 | 2                |
|                                      | (1)                | (2)               | (3)               | (4)               | (5)               | (6)                | (7)               | (8)               | (9)              |
| <i>Panel A. Domestic and Foreign</i> |                    |                   |                   |                   |                   |                    |                   |                   |                  |
| Low-skill wage (L2)                  | 3.37***<br>(1.21)  | 2.68**<br>(1.29)  | 2.53**<br>(1.25)  | 2.51**<br>(1.27)  | 2.61**<br>(1.14)  | 8.14***<br>(2.23)  | 4.25**<br>(1.91)  | 3.37**<br>(1.68)  | 2.06<br>(1.72)   |
| Low-skill wage Lj                    | -0.62<br>(0.45)    | -0.01<br>(0.52)   | 0.07<br>(0.52)    | -0.05<br>(0.65)   |                   | -4.83**<br>(1.99)  | -1.03<br>(1.65)   | -0.02<br>(1.60)   | -0.21<br>(1.70)  |
| High-skill wage (L2)                 | -3.19***<br>(1.18) | -1.94*<br>(1.08)  | -2.43**<br>(1.15) | -2.97**<br>(1.38) | -2.04*<br>(1.07)  | -1.99<br>(1.95)    | -0.86<br>(1.76)   | -2.03<br>(1.83)   | -1.52<br>(1.85)  |
| High-skill wage Lj                   | 0.56<br>(1.07)     | -0.67<br>(1.26)   | 0.61<br>(1.28)    | 0.50<br>(1.54)    |                   | -0.49<br>(1.56)    | -2.13*<br>(1.28)  | -1.16<br>(1.28)   | 0.02<br>(1.61)   |
| Observations                         | 47 741             | 47 741            | 47 741            | 47 741            | 47 741            | 43 160             | 38 835            | 34 749            | 30 816           |
| Number of firms                      | 3252               | 3252              | 3252              | 3252              | 3252              | 3148               | 3050              | 2958              | 2862             |
| <i>Panel B. Foreign</i>              |                    |                   |                   |                   |                   |                    |                   |                   |                  |
| Low-skill wage (L2)                  | 5.69***<br>(1.60)  | 5.19***<br>(1.65) | 5.13***<br>(1.60) | 4.67***<br>(1.69) | 5.32***<br>(1.56) | 10.62***<br>(2.84) | 8.19***<br>(2.50) | 7.02***<br>(2.44) | 5.00**<br>(2.42) |
| Low-skill wage Lj                    | -0.47<br>(0.57)    | 0.15<br>(0.61)    | 0.16<br>(0.64)    | 0.57<br>(0.91)    |                   | -4.92**<br>(2.37)  | -2.44<br>(2.17)   | -1.37<br>(2.32)   | -0.38<br>(2.47)  |
| High-skill wage (L2)                 | -3.31**<br>(1.65)  | -2.20<br>(1.66)   | -2.34<br>(1.73)   | -1.53<br>(1.83)   | -2.87*<br>(1.47)  | -2.62<br>(2.07)    | -1.53<br>(1.89)   | -2.76<br>(1.94)   | -3.11<br>(2.30)  |
| High-skill wage Lj                   | 0.45<br>(1.20)     | -1.24<br>(1.49)   | -0.67<br>(1.50)   | -1.76<br>(1.76)   |                   | -1.44<br>(1.93)    | -3.61**<br>(1.74) | -2.70<br>(1.69)   | -0.20<br>(2.02)  |
| Observations                         | 47 341             | 47 429            | 47 539            | 47 651            | 47 741            | 43 160             | 38 835            | 34 749            | 30 816           |
| Number of firms                      | 3241               | 3243              | 3246              | 3250              | 3252              | 3148               | 3050              | 2958              | 2862             |
| GDP gap                              | Yes                | Yes               | Yes               | Yes               | Yes               | Yes                | Yes               | Yes               | Yes              |
| Labor productivity                   | Yes                | Yes               | Yes               | Yes               | Yes               | Yes                | Yes               | Yes               | Yes              |
| Stocks and spillovers                | Yes                | Yes               | Yes               | Yes               | Yes               | Yes                | Yes               | Yes               | Yes              |
| Firm fixed effects                   | Yes                | Yes               | Yes               | Yes               | Yes               | Yes                | Yes               | Yes               | Yes              |
| Industry $\times$ year fixed effects | Yes                | Yes               | Yes               | Yes               | Yes               | Yes                | Yes               | Yes               | Yes              |
| Country $\times$ year fixed effects  | Yes                | Yes               | Yes               | Yes               | Yes               | Yes                | Yes               | Yes               | Yes              |

*Notes:* This table runs a horserace regressions between different lag of wages. The wages variables are included twice: lagged by two periods (as in the baseline) and shifted as indicated by lag j in the header. All columns include controls for labor productivity and the business cycle, firm and industry-year fixed effects, and country-year fixed effects. In Panel B, the macroeconomic variables are the normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.14:** Predicted wages

|                                      | Auto95                      |                    |                    |                    |                   |                    |                    |                    |                    |
|--------------------------------------|-----------------------------|--------------------|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
|                                      | <i>Domestic and foreign</i> |                    |                    |                    |                   |                    | <i>Foreign</i>     |                    |                    |
|                                      | (1)                         | (2)                | (3)                | (4)                | (5)               | (6)                | (7)                | (8)                | (9)                |
| Low-skill wage                       | 2.45***<br>(0.81)           | 1.84**<br>(0.82)   | 2.47***<br>(0.82)  | 1.66*<br>(0.93)    | 1.55<br>(1.02)    | 1.66*<br>(0.93)    | 3.83***<br>(1.30)  | 4.24***<br>(1.40)  | 3.82***<br>(1.30)  |
| High-skill wage                      | -2.78***<br>(0.82)          | -4.75***<br>(1.07) | -2.82***<br>(0.83) | -3.29***<br>(1.03) | -3.59**<br>(1.40) | -3.30***<br>(1.03) | -4.51***<br>(1.33) | -3.57***<br>(1.52) | -4.50***<br>(1.34) |
| GDP gap                              | -4.34*<br>(2.60)            | -3.71<br>(2.56)    | -4.39*<br>(2.60)   | 4.58<br>(6.81)     | 4.57<br>(6.82)    | 4.59<br>(6.81)     | -0.28<br>(4.55)    | 0.56<br>(4.59)     | -0.24<br>(4.59)    |
| Labor productivity                   |                             | 2.86***<br>(0.94)  |                    |                    | 0.45<br>(1.56)    |                    |                    | -1.55<br>(1.49)    |                    |
| GDP per capita                       |                             |                    | 0.14<br>(0.10)     |                    |                   | 0.02<br>(0.12)     |                    |                    | -0.02<br>(0.14)    |
| Stocks and spillovers                | Yes                         | Yes                | Yes                | Yes                | Yes               | Yes                | Yes                | Yes                | Yes                |
| Firm fixed effects                   | Yes                         | Yes                | Yes                | Yes                | Yes               | Yes                | Yes                | Yes                | Yes                |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes                | Yes                | Yes               | Yes                | Yes                | Yes                | Yes                |
| Country $\times$ year fixed effects  | No                          | No                 | No                 | Yes                | Yes               | Yes                | Yes                | Yes                | Yes                |
| Observations                         | 48 091                      | 48 091             | 48 091             | 47 741             | 47 741            | 47 741             | 47 741             | 47 741             | 47 741             |
| Number of firms                      | 3255                        | 3255               | 3255               | 3252               | 3252              | 3252               | 3252               | 3252               | 3252               |

*Notes:* This table uses predicted wages as main RHS variables. We estimate for each country an AR(1) process with time trends for wages, labor productivity, and GDP per capita. We then use the estimated process to predict with the information available at time  $t-2$  the average values between the years  $t+2$  and  $t+7$ , which are in turn the independent variables in these regressions. All columns include firm and industry-year fixed effects. Columns 4–9 add country-year fixed effects. In Columns 7–9, the macroeconomic variables are the normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.15:** Addressing Nickell's bias

|                                      | Auto95                      |                   |                   |                  |                   |                   |
|--------------------------------------|-----------------------------|-------------------|-------------------|------------------|-------------------|-------------------|
|                                      | <i>Domestic and foreign</i> |                   |                   |                  | <i>Foreign</i>    |                   |
|                                      | (1)                         | (2)               | (3)               | (4)              | (5)               | (6)               |
| Low-skill wage                       | 2.67***<br>(0.79)           | 2.26***<br>(0.78) | 2.70**<br>(1.06)  | 2.60**<br>(1.02) | 4.83***<br>(1.45) | 3.91***<br>(1.39) |
| High-skill wage                      | -2.54***<br>(0.77)          | -1.14<br>(0.79)   | -2.22**<br>(1.01) | -1.74*<br>(1.00) | -2.72*<br>(1.40)  | -2.16<br>(1.46)   |
| GDP gap                              | -4.26<br>(2.76)             | -2.93<br>(3.45)   | 4.83<br>(7.06)    | 6.15<br>(7.31)   | 1.67<br>(4.98)    | 0.70<br>(5.24)    |
| Labor productivity                   | 0.84<br>(0.90)              | 0.47<br>(0.98)    | -1.46<br>(1.68)   | -1.14<br>(1.44)  | -1.96<br>(1.50)   | -0.94<br>(1.49)   |
| Stock automation                     | No                          | Yes               | No                | Yes              | No                | Yes               |
| Stock other                          | Yes                         | Yes               | Yes               | Yes              | Yes               | Yes               |
| Spillovers                           | Yes                         | Yes               | Yes               | Yes              | Yes               | Yes               |
| Firm fixed effects                   | Yes                         | Yes               | Yes               | Yes              | Yes               | Yes               |
| Industry $\times$ year fixed effects | Yes                         | Yes               | Yes               | Yes              | Yes               | Yes               |
| Country $\times$ year fixed effects  | No                          | No                | Yes               | Yes              | Yes               | Yes               |
| Estimator                            | HHG                         | BGVR              | HHG               | BGVR             | HHG               | BGVR              |
| Observations                         | 48 091                      | 48 091            | 47 741            | 47 741           | 47 741            | 47 741            |
| Number of firms                      | 3255                        | 3255              | 3252              | 3252             | 3252              | 3252              |

*Notes:* This table addresses potential Nickell's bias. The coefficients are estimated with conditional Poisson regressions fixed-effects (HHG) in columns 1, 3, and 5. In columns 2, 4, and 6, the coefficients are estimated with Poisson regressions where the firm fixed effects are replaced by the pre-sample mean, following Blundell, Griffith and Van Reenen (1999, BGVR). All columns include firm and industry-year fixed effects. Columns 3–6 add country-year fixed effects. In Columns 5 and 6 the macroeconomic variables are the normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

## **A.2 Appendix on the classification of automation patents**

This Appendix provides additional information on our classification of automation patents in machinery. First, we report details on our approach not contained in the main text in Appendix A.2.1. Then, we show additional statistics at the technology category level in Appendix A.2.2 and at the patent level in Appendix A.2.3. Appendix A.2.4 shows that our classification is stable. Finally, Appendix A.2.5 gives the prevalence of automation keywords for a few technology categories and examples of automation patents.

### **A.2.1 Additional details on our classification**

We derived the exact list of keywords in Table 1 after experimenting extensively with variations around them and looking at the resulting classification of technology categories and the associated patents. Relative to the original list of technologies given in the Survey of Manufacturing Technologies (Doms, Dunne and Troske, 1997), we did not include keywords related to information network, as these seem less related to the automation of the production process and the patents containing words such as “local area network” do not appear related to automation. We also did not count all laser patents as they are not all related to automation—but we obtain patents related to automation using laser technologies thanks to our other keywords. Furthermore, the Y section of the CPC classification is organized differently from the rest and is only designed to provide additional information. As a result, we ignore Y codes.

As mentioned in the text, we focus on the technology fields: “machine tools”, “handling”, “textile and paper machines”, and “other special machines” with a few adjustments. First, we exclude F41 and F42, which correspond to weapons and ammunition and are in “other special machines”. Moreover, we include B42C which corresponds to machines for book production and B07C which corresponds to machines for postal sorting as both correspond to equipment technologies and contain 6-digit codes with a high prevalence of automation keywords. We further include the 6-digit codes G05B19 and G05B2219, which correspond to “programme-control systems” and contain many computer numerically controlled machine tool patents without C/IPC codes from the machine tools technology field. Finally, we include the 6-digit code B62D65 which deals with engine manufacturing (though the rest of the B62D code deals with the vehicle parts themselves). We verify that these additional codes do not affect our results.

## A.2.2 Statistics on the classification at the technology category level

**Table A.16:** Summary statistics on the prevalence of keywords

|       | C/IPC6 |       |          |      |       | C/IPC4 + (G05 or G06) |       |          |      |       | C/IPC4 pairs |       |          |      |       |
|-------|--------|-------|----------|------|-------|-----------------------|-------|----------|------|-------|--------------|-------|----------|------|-------|
|       | All    | Robot | Automat* | CNC  | Labor | All                   | Robot | Automat* | CNC  | Labor | All          | Robot | Automat* | CNC  | Labor |
| Mean  | 0.21   | 0.04  | 0.11     | 0.02 | 0.06  | 0.53                  | 0.15  | 0.32     | 0.11 | 0.09  | 0.18         | 0.04  | 0.09     | 0.02 | 0.02  |
| SD    | 0.14   | 0.08  | 0.09     | 0.06 | 0.04  | 0.19                  | 0.18  | 0.11     | 0.17 | 0.04  | 0.16         | 0.10  | 0.10     | 0.05 | 0.05  |
| 25th  | 0.10   | 0.01  | 0.04     | 0.00 | 0.03  | 0.40                  | 0.07  | 0.27     | 0.01 | 0.07  | 0.08         | 0.01  | 0.02     | 0.00 | 0.00  |
| 50th  | 0.18   | 0.02  | 0.09     | 0.00 | 0.05  | 0.54                  | 0.10  | 0.32     | 0.03 | 0.10  | 0.14         | 0.02  | 0.05     | 0.00 | 0.00  |
| 75th  | 0.27   | 0.05  | 0.15     | 0.02 | 0.08  | 0.64                  | 0.16  | 0.40     | 0.15 | 0.11  | 0.23         | 0.04  | 0.11     | 0.01 | 0.01  |
| 90th  | 0.39   | 0.09  | 0.24     | 0.06 | 0.10  | 0.78                  | 0.36  | 0.43     | 0.38 | 0.15  | 0.37         | 0.09  | 0.22     | 0.04 | 0.04  |
| 95th  | 0.48   | 0.14  | 0.29     | 0.13 | 0.13  | 0.86                  | 0.44  | 0.45     | 0.55 | 0.16  | 0.52         | 0.15  | 0.31     | 0.08 | 0.08  |
| 995th | 0.75   | 0.36  | 0.44     | 0.33 | 0.18  | 0.90                  | 0.83  | 0.60     | 0.57 | 0.18  | 0.84         | 0.59  | 0.45     | 0.22 | 0.22  |

*Notes:* This table computes summary statistics on the share of patents with any automation keywords, robot keywords, automat\* keywords, CNC keywords or labor keywords for each type of technological categories (6-digit C/IPC codes, pairs of 4-digit C/IPC codes and combinations of 4-digit C/IPC codes with G05 or G06) within machinery with at least 100 patents.

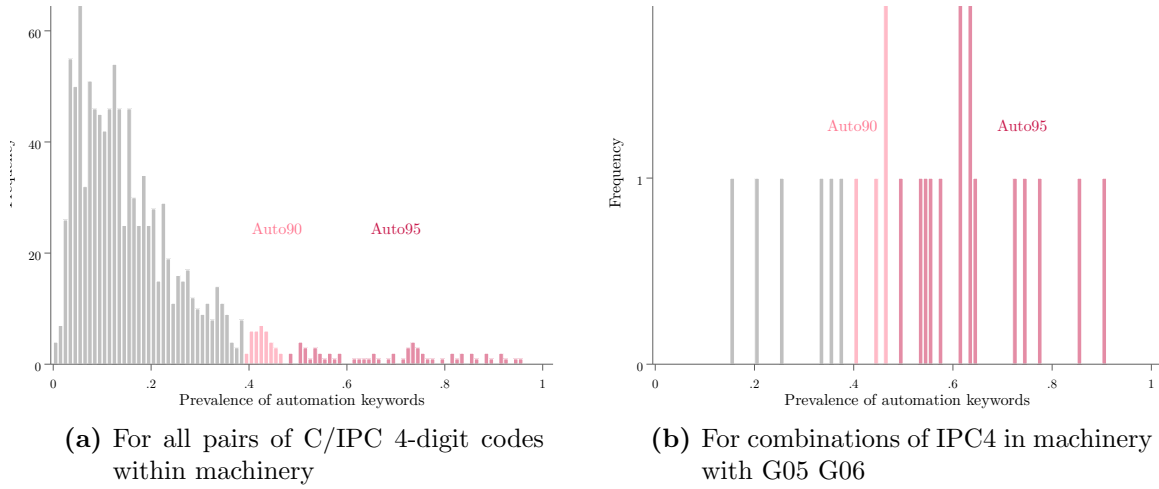
Table A.16 gives summary statistics on the prevalence of automation keywords across technology categories in machinery,  $p(t)$ , and the prevalence of the 4 main subgroups of keywords: automat\*, robot, numerical control (CNC) and labor. The 95<sup>th</sup> and 90<sup>th</sup> percentile for the prevalence of automation keywords for 6-digit codes in machinery define the thresholds used to categorize auto95 and auto90 patents. The distributions are quite similar for the C/IPC 6-digit codes and for pairs of IPC 4-digit codes and shifted to the right for combinations of C/IPC 4-digit codes with G05/G06 (see also the histograms below). All prevalence measures are right-skewed, particularly for 6-digit codes and 4-digit pairs, and even more for the robot and CNC patents. The automat\* keywords are more frequently used than the other keywords but the difference narrows in the right tail: the 95<sup>th</sup> percentile for 6-digit codes is 29% for automat\* and 14% and 13% for robot and CNC. In fact, we chose the thresholds (5 and 2) used in the definition of the automat\* keywords so that the distributions of the prevalence measures are somewhat comparable. The right tails of the distribution are similar for the prevalence of the robot and CNC keywords.

**Table A.17:** Correlation between the main prevalence measures

| Keywords | Automat | Robot | CNC   | Labor |
|----------|---------|-------|-------|-------|
| Automat  | 1.000   |       |       |       |
| Robot    | 0.383   | 1.000 |       |       |
| CNC      | 0.215   | 0.206 | 1.000 |       |
| Labor    | 0.391   | 0.225 | 0.090 | 1.000 |

*Notes:* This table shows the correlation between the prevalence of the main keywords, computed for C/IPC 6-digit codes.

Table A.17 shows the correlation between the prevalence of the 4 mains keyword



**Figure A.6:** Histograms of the prevalence of automation keywords.

Notes: We only include technology categories with at least 100 patents. The p90 and p95 lines, based on the 6-digit distribution, mark the thresholds used to define auto90 and auto95 technology categories.

categories (automat\*, robot, CNC and labour) for 6-digit C/IPC codes. These measures are positively correlated with a coefficient above 0.2 in all cases except CNC and labour. The broadest category, automat\*, is the one with the highest correlation coefficients.

Figure A.6.a gives the histograms of the prevalence of automation keywords for machinery technology categories which are pairs of C/IPC 4-digit codes. The histograms are very similar to those of C/IPC 6-digit codes in Figure 1. Figure A.6.b shows the histograms for all combinations of machinery C/IPC 4-digit codes with G05 or G06. The distribution is considerably shifted to the right. This is in line with expectations as G05 proxies for control and G06 for algorithmic, two set of technologies which have been used heavily in automation. There are, however, many fewer combination of these types, and accordingly fewer patents can be characterized as automation innovations this way. Overall, we classify 51 6-digit codes, 15 combination of 4-digit codes with GO5/GO6 and 63 pairs of 4-digit codes as auto95.

### A.2.3 How are auto90 and auto95 patents identified?

Given that our classification procedure is relatively complex, we assess here which features dominate. To do so, we focus on biadic patent families in 1997-2011, the set of innovations which we use for our main regressions. There are 61,699 auto95 biadic patent families and 106,538 auto90 ones. Table A.18.a gives the share of biadic patents which are identified through a C/IPC 6-digit code, a pair of 4-digit codes or a combination of

**Table A.18:** Identification of automation technology categories

| <b>(a) Type of C/IPC codes identifying<br/>auto90 and auto95 patents</b>                                                                                                                                                                                  |        |        | <b>(b) Auto patents and subcate-<br/>gories of automation inno-<br/>vations</b>                                                                                                                                                                          |        |        |        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------|--------|
| IPC codes / Patents                                                                                                                                                                                                                                       | Auto90 | Auto95 | Sources / Patents                                                                                                                                                                                                                                        | Auto80 | Auto90 | Auto95 |
| Matches C/IPC6                                                                                                                                                                                                                                            | 82.1%  | 83.4%  | Auto80                                                                                                                                                                                                                                                   | 100.0% | 100.0% | 100.0% |
| Matches C/IPC4 pair                                                                                                                                                                                                                                       | 41.3%  | 41.8%  | Automat*80                                                                                                                                                                                                                                               | 36.4%  | 54.1%  | 72.2%  |
| Matches C/IPC4 - G05/G06 combination                                                                                                                                                                                                                      | 16.1%  | 22.7%  | CNC80                                                                                                                                                                                                                                                    | 5.0%   | 8.3%   | 13.2%  |
| <i>Notes:</i> This table shows the share of innovations classified as au-<br>tomation innovation through 6-digit C/IPC codes, 4-digit C/IPC<br>pairs or 4-digit C/IPC - G05/G06 pairs. The statistics are com-<br>puted on biadic patents from 1997-2011. |        |        | Robot80                                                                                                                                                                                                                                                  | 12.1%  | 20.0%  | 34.3%  |
|                                                                                                                                                                                                                                                           |        |        | Auto90                                                                                                                                                                                                                                                   | 60.7%  | 100.0% | 100.0% |
|                                                                                                                                                                                                                                                           |        |        | Automat*90                                                                                                                                                                                                                                               | 22.2%  | 36.5%  | 58.1%  |
|                                                                                                                                                                                                                                                           |        |        | CNC90                                                                                                                                                                                                                                                    | 2.1%   | 3.4%   | 5.8%   |
|                                                                                                                                                                                                                                                           |        |        | Robot90                                                                                                                                                                                                                                                  | 7.8%   | 12.8%  | 22.1%  |
|                                                                                                                                                                                                                                                           |        |        | Auto95                                                                                                                                                                                                                                                   | 35.2%  | 57.9%  | 100.0% |
|                                                                                                                                                                                                                                                           |        |        | Automat*95                                                                                                                                                                                                                                               | 3.3%   | 5.4%   | 9.3%   |
|                                                                                                                                                                                                                                                           |        |        | CNC95                                                                                                                                                                                                                                                    | 1.5%   | 2.5%   | 4.4%   |
|                                                                                                                                                                                                                                                           |        |        | Robot95                                                                                                                                                                                                                                                  | 6.5%   | 10.8%  | 18.6%  |
|                                                                                                                                                                                                                                                           |        |        | <i>Notes:</i> This table shows the share of innovations<br>classified as automation innovation through 6-digit<br>C/IPC codes, 4-digit C/IPC pairs or 4-digit C/IPC<br>- G05/G06 pairs. The statistics are computed on<br>biadic patents from 1997-2011. |        |        |        |

4-digit code with G05/G06 (the shares sum up to more than 100% since patents may be identified as automation innovations in several ways). 6-digit codes are the most relevant since they identify more than 80% of either auto90 or auto95 patents alone.

Similarly, one may wonder which keywords are the most important in identifying automation patents. To assess that, we define robot95 patents as patents which contain a technology category with a prevalence of “robot” keywords above the threshold used to define auto95 (namely 0.480). Therefore, those patents are a subset of the auto95 patents. We define CNC85, automat\*95, robot90, CNC90, automat\*90, robot80, CNC80 and automat\*80 similarly. The other keywords are much less common. Table A.18.b reports the share of auto95, auto90 and auto80 patents which belong to each subcategory. “Automat\*” is the most important keyword: 72% of auto95 patents are also automat\*80 patents. “Robot” matters as well with 34% of auto95 patents which are robot80 and 19% which are even robot95 (more than automat\*95). CNC does not matter much: only 13% of auto95 patents are CNC80.

#### A.2.4 Stability of the classification

To assess the stability of our classification, we redo exactly the same exercise but instead of using EPO patents from 1978 to 2017, we restrict attention to EPO patents from the first half of the sample (1978-1997), the second half (1998-2017) or the period of our

**Table A.19:** Correlation between the prevalence of automation keywords for different periods

| Prevalence of automation keywords by period |           |           |           |           |
|---------------------------------------------|-----------|-----------|-----------|-----------|
| Keywords                                    | 1978-2017 | 1997-2011 | 1978-1997 | 1998-2017 |
| 1978-2017                                   | 1.000     |           |           |           |
| 1997-2011                                   | 0.960     | 1.000     |           |           |
| 1978-1997                                   | 0.913     | 0.858     | 1.000     |           |
| 1998-2017                                   | 0.973     | 0.981     | 0.849     | 1.000     |

*Notes:* Correlation between the prevalence of the main keywords, computed for C/IPC 6-digit codes.

**Table A.20:** Confusion table for different classification periods

| Classification periods |       | First half<br>1978-1997 |           | Second half<br>1998-2017 |           | Regression period<br>1997-2011 |           | Total     |
|------------------------|-------|-------------------------|-----------|--------------------------|-----------|--------------------------------|-----------|-----------|
|                        |       | Yes                     | No        | Yes                      | No        | Yes                            | No        |           |
| Baseline<br>1978-2017  | Yes   | 51 812                  | 9887      | 55 820                   | 5879      | 54 021                         | 7678      | 61 699    |
|                        | No    | 7698                    | 3 118 139 | 5041                     | 3 120 796 | 5550                           | 3 120 287 | 3 125 837 |
|                        | Total | 59 510                  | 3 128 026 | 60 861                   | 3 126 675 | 59 571                         | 3 127 965 | 3 187 536 |

*Notes:* This table classifies all biadic patent families from 1997-2011 as auto95 or not using EPO patents from different time periods. Our baseline measure uses all patents from 1978-2017, while the other measures use patents from the first half of the sample, the second half, or the regression period time.

main regression analysis (1997-2011). There is a modest increase in the share of patents with automation keywords within each technology category. The share of patents with an automation keyword increases on average from 0.191 in the first half of the sample to 0.216 in the second half. Nevertheless, the ranking of codes is remarkably stable as shown in Table A.19 which reports the correlations of the prevalence measures for the different time periods.

Further, focusing on the same set of biadic patent families in 1997-2011, Table A.20 shows confusion tables on the classification of patents as auto95 according to each of the classification period. Regardless of the time period used, the set of automation patents stays roughly the same. In particular, 87.6% of the baseline auto95 patents are still auto95 if we run the classification over the years 1997-2011. This common set of patents then represent 90.7% of all biadic patents classified as auto95 patents when using the period 1997-2011 instead of the full sample.

### A.2.5 Examples

To better illustrate our approach, we now give a few examples. First, Table A.21 shows a few 6-digit C/IPC codes in machinery with their prevalence of automation keywords  $p(t)$ , their rank according to that measure and the prevalence of the most important sub-

**Table A.21:** Examples of 6-digit C/IPC codes in machinery

| Code                  | Description                                                                                    | # Patents | Any  | Rank | Robot | Automat* | CNC  | Labor |
|-----------------------|------------------------------------------------------------------------------------------------|-----------|------|------|-------|----------|------|-------|
| High Prevalence Codes |                                                                                                |           |      |      |       |          |      |       |
| B25J5                 | Manipulators mounted on wheels or on carriages                                                 | 504       | 0.91 | 1    | 0.87  | 0.27     | 0.01 | 0.10  |
| B25J9                 | Programme-controlled manipulators                                                              | 2809      | 0.86 | 4    | 0.78  | 0.29     | 0.29 | 0.08  |
| B23Q15                | Automatic control or regulation of feed movement, cutting velocity or position of tool or work | 591       | 0.79 | 7    | 0.09  | 0.36     | 0.36 | 0.06  |
| A01J7                 | Accessories for milking machines or devices                                                    | 395       | 0.77 | 9    | 0.62  | 0.52     | 0.52 | 0.10  |
| G05B19                | Programme-control systems                                                                      | 7133      | 0.70 | 17   | 0.22  | 0.39     | 0.39 | 0.08  |
| B65G1                 | Storing articles, individually or in orderly arrangement, in warehouses or magazines           | 1064      | 0.58 | 30   | 0.18  | 0.46     | 0.46 | 0.11  |
| Low Prevalence Codes  |                                                                                                |           |      |      |       |          |      |       |
| B23P6                 | Restoring or reconditioning objects                                                            | 613       | 0.26 | 267  | 0.07  | 0.06     | 0.05 | 0.09  |
| A01B63                | Lifting or adjusting devices or arrangements for agricultural machines or implements           | 264       | 0.24 | 307  | 0.01  | 0.20     | 0.00 | 0.04  |
| B66D3                 | Portable or mobile lifting or hauling appliances                                               | 215       | 0.13 | 678  | 0.02  | 0.07     | 0.00 | 0.06  |

*Notes:* This table reports the prevalence of automation keywords for examples of 6-digit C/IPC codes. 'Any' is the share of patents with any of the keywords. 'Rank' is the rank of the code among 986 6-digit C/IPC codes in machinery with at least 100 patents. 'Robot', 'Automat\*', 'CNC' and 'labor' are the shares of patents with at least one keyword from these categories.

categories (automat\*, robots, CNC, and labor). C/IPC codes associated with robotics (B25J) have the highest prevalence numbers (91% for B25J5). There are also codes associated with machine tools at the top of the distribution such as B23Q15 and codes associated with devices used in the agricultural sector such as A01J7. The last three C/IPC codes are examples with a low prevalence of automation keywords: machine-tools and processes for repairing or reconditioning objects (B23P6), devices typically mounted on tractors (A01B63), and lifting or hauling appliances such as hoists (B66D3), which do not replace workers in new tasks. The table also shows that the different sub-measures do not capture the same technologies: the robotic codes are ranked highly thanks to the prevalence of “robot” keyword, B23Q15 thanks to its CNC prevalence, and B65G1 thanks to its “automat\*” prevalence.

Figure A.7 shows an automated storage cabinet patent. We classify it as automation because it contains the 6-digit code B65G 1 which has a high prevalence measure (0.58, see Table A.21). This patent itself contains several keywords: a sentence with the words “automatic” and “storing,” and another sentence with “robot”. Figure A.8 shows an automation patent of a similar storage cabinet that belongs to the same C/IPC code but does not contain any keywords and still describes a labor-saving innovation. Appendix B.1 provides more examples.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-------------------------|-------------------------|--------------------------|--------------------------|--------------------------|------------------------|----------------------------|--|--|
| <p>(19) </p>                                                                                                                                                                                                                                                                                                                                                                                             | <br><p>(11) <b>EP 2 604 550 B1</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | <p>Description</p> <p><b>OBJECT OF THE INVENTION</b></p> <p><b>[0001]</b> The present invention, as expressed in the wording of this specification, relates to an automatic plant for storing and dispensing goods, essentially applicable to the pharmaceutical sector, although it is also applicable to any other sector needing to store and dispense different small-sized goods.</p> <p><b>[0002]</b> The products are stored in principle in modular shelves, which may be inclined or not, shelves that are part of characteristic modular shelving units that also configure an elongated shelving structure in the longitudinal direction.</p> <p><b>[0003]</b> Based on this premise, the essence of the invention is based on characteristic modular horizontal guides along which respective modular subsets (robots) move, for the loading and unloading of products with respect to the shelves of the modular shelving units, modular horizontal guides that can easily adapt to the required length of the elongated structure of shelving units, so that both loading and unloading subsets have a horizontal translation movement parallel to said elongate structure of shelving units and a vertical movement to access the different levels of the shelves where the products are stored.</p> |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <p>(12) <b>EUROPEAN PATENT SPECIFICATION</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <p>(45) Date of publication and mention of the grant of the patent:<br/><b>01.10.2014 Bulletin 2014/40</b></p> <p>(21) Application number: <b>10855839.6</b></p> <p>(22) Date of filing: <b>12.08.2010</b></p>                                                                                                                                                                                                                                                                            | <p>(51) Int Cl.:<br/><b>B65G 1/137</b> (2006.01) <b>B65G 1/04</b> (2006.01)<br/><b>B66F 9/07</b> (2006.01) <b>A47B 96/02</b> (2006.01)<br/><b>B65G 1/08</b> (2006.01)</p> <p>(86) International application number:<br/><b>PCT/ES2010/070549</b></p> <p>(87) International publication number:<br/><b>WO 2012/020149 (16.02.2012 Gazette 2012/07)</b></p>                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <p>(54) <b>AUTOMATIC PLANT FOR STORING AND DISPENSING GOODS</b></p> <p>AUTOMATISCHE ANLAGE ZUR AUFBEWAHRUNG UND AUSGABE VON WAREN</p> <p>INSTALLATION AUTOMATIQUE POUR STOCKER ET DISTRIBUER DES PRODUITS</p>                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <p>(84) Designated Contracting States:<br/><b>AL AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HR HU IE IS IT LI LT LU LV MC MK MT NL NO PL PT RO SE SI SK SM TR</b></p> <p>(43) Date of publication of application:<br/><b>19.06.2013 Bulletin 2013/25</b></p> <p>(73) Proprietor: <b>Automatismos Y Montajes Industriales J. Martin, S.L.</b><br/><b>47012 Valladolid (ES)</b></p> <p>(72) Inventors:<br/>• <b>MARTÍN DE PABLO, Francisco Javier</b><br/><b>E-47012 Valladolid (ES)</b></p> | <p>• <b>GONZÁLEZ LÓPEZ, Isabel</b><br/><b>E-47012 Valladolid (ES)</b></p> <p>(74) Representative: <b>Ungria López, Javier</b><br/><b>c/o UNGRIA Patentes y Marcas, S.A.,</b><br/><b>Avda. Ramon y Cajal, 78</b><br/><b>28043 Madrid (ES)</b></p> <p>(56) References cited:</p> <table border="0"> <tr> <td><b>EP-A1- 2 113 473</b></td> <td><b>CH-A5- 680 434</b></td> </tr> <tr> <td><b>DE-A1- 4 336 885</b></td> <td><b>DE-A1- 4 339 055</b></td> </tr> <tr> <td><b>DE-A1- 19 635 396</b></td> <td><b>DE-A1- 19 724 378</b></td> </tr> <tr> <td><b>DE-U1- 20 021 440</b></td> <td><b>US-A- 3 782 565</b></td> </tr> <tr> <td><b>US-A1- 2010 168 910</b></td> <td></td> </tr> </table> | <b>EP-A1- 2 113 473</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>CH-A5- 680 434</b> | <b>DE-A1- 4 336 885</b> | <b>DE-A1- 4 339 055</b> | <b>DE-A1- 19 635 396</b> | <b>DE-A1- 19 724 378</b> | <b>DE-U1- 20 021 440</b> | <b>US-A- 3 782 565</b> | <b>US-A1- 2010 168 910</b> |  |  |
| <b>EP-A1- 2 113 473</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>CH-A5- 680 434</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <b>DE-A1- 4 336 885</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>DE-A1- 4 339 055</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <b>DE-A1- 19 635 396</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>DE-A1- 19 724 378</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <b>DE-U1- 20 021 440</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>US-A- 3 782 565</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |
| <b>US-A1- 2010 168 910</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                       |                         |                         |                          |                          |                          |                        |                            |  |  |

Figure A.7: Example of an automation patent

|                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (19)                                                                                                                                                                            |                                                                                                                                                                  | TECHNICAL FIELD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (12)                                                                                                                                                                                                                                                             | <b>EUROPEAN PATENT APPLICATION</b><br>published in accordance with Art. 153(4) EPC                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (43) Date of publication:<br><b>07.03.2018 Bulletin 2018/10</b>                                                                                                                                                                                                  | (51) Int. Cl.:<br><b>B65G 11/37 (2006.01)</b><br><b>G06Q 10/08 (2012.01)</b><br><b>G06K 17/00 (2006.01)</b>                                                                                                                                       | <b>[0001]</b> The present invention relates to a storage cabinet that stores contents (items) such as products and goods.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| (21) Application number: <b>16786556.7</b>                                                                                                                                                                                                                       | (86) International application number:<br><b>PCT/JP2016/063339</b>                                                                                                                                                                                | BACKGROUND ART                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| (22) Date of filing: <b>28.04.2016</b>                                                                                                                                                                                                                           | (87) International publication number:<br><b>WO 2016/175280 (03.11.2016 Gazette 2016/44)</b>                                                                                                                                                      | <b>[0002]</b> A storage cabinet is known that manages contents (items) by using radio frequency identification (RFID) technology. The patent literature 1 for example describes that scanning is performed in a cabinet for monitoring a product including a RF tag for the purpose of searching for an expired product or a product that have been manufactured in a recalled lot.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| (84) Designated Contracting States:<br><b>AL AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HR HU IE IS IT LI LT LU LV MC MK MT NL NO PL PT RO RS SE SI SK SM TR</b><br>Designated Extension States:<br><b>BA ME</b><br>Designated Validation States:<br><b>MA MD</b> | (72) Inventors:<br>• <b>UNO, Yoshiaki</b><br>Singapore 408723 (SG)<br>• <b>KASDANI, Yusita</b><br>Singapore 408723 (SG)<br><br>(74) Representative: <b>Grünecker Patent- und Rechtsanwölte PartG mbB</b><br>Leopoldstraße 4<br>80802 München (DE) | <b>[0004]</b> The conventional storage cabinet such as one described above may be able to perform scanning an item such as a product in the cabinet by using RFID technology; however, it is necessary for an operator to visually check an expired product or a product that have been manufactured in a recalled lot and remove them from the cabinet. Thus, there is a drawback in the conventional storage cabinet that, in a case in which many products are stored in the storage cabinet for example, the operator cannot immediately recognize whether all products to be removed have been actually retrieved from the storage cabinet.<br><b>[0005]</b> Particularly, in a case in which the storage cabinet is not connected to a network, the operator cannot check whether all products to be removed have been actually retrieved from the storage cabinet.<br><b>[0006]</b> In view of the above, one of the aspects of the present invention is to provide a storage cabinet from which one can surely retrieve a desired item. |
| (30) Priority: <b>28.04.2015 JP 2015091125</b>                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (71) Applicant: <b>Sato Holdings Kabushiki Kaisha</b><br>Tokyo 153-0064 (JP)                                                                                                                                                                                     |                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (54) <b>STORAGE CABINET</b>                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

**Figure A.8:** Example of an automation patent without keywords

### A.2.6 Comparison with Mann and Püttmann (2021)

In this section, we compare our classification of automation patents with that of Mann and Püttmann (2021, henceforth MP). We first show that our classifications are correlated though ours is generally stricter than theirs. Then, we focus on outlier technologies to understand where the differences come from.

We considered the 737,711 US machinery patents (according to our definition) of MP and classified them as auto95 or not. We have a lower share of automation patents (9.4% for auto95) than MP who have 29.8%. 70% of our auto95 patents are classified as automation patents by MP (to analyze this number, it is useful to note that their algorithm has a 17% false negative error rate on the training set), while we classify 22% of their automation patents as auto95 (see Table A.22). Therefore, our measure of automation is generally stricter than theirs although it is not a perfect subset.

To get a sense of where our classifications differ the most, we look for outlier C/IPC codes: we compute the difference between our prevalence measure and their share of automation patents and look at the codes with the highest and lowest values (focusing on codes with at least 100 patents in both their dataset and our EPO dataset). Table A.23 lists the 6 codes with the largest positive difference among auto95 codes, which correspond to codes that we more strongly identify as automation than MP do, and the

**Table A.22:** Confusion table for MP’s and our classification

| Machinery<br>patents | MP         |        | Total<br>(%) |       |
|----------------------|------------|--------|--------------|-------|
|                      | Automation |        |              |       |
|                      | Yes (%)    | No (%) |              |       |
| DHOZ<br>Automation   | Yes (%)    | 6.6    | 2.8          | 9.4   |
|                      | No (%)     | 23.2   | 67.4         | 90.6  |
|                      | Total (%)  | 29.8   | 70.2         | 100.0 |

*Notes:* This table reports the shares of machinery patents that we (auto95) or Mann and Puettmann classify as automation. The sample is the set of US patents analyzed by Mann and Puettmann.

6 codes with the largest (in absolute value) negative difference among non-auto90 codes, which correspond to codes that MP more strongly identify as automation than we do.<sup>47</sup> Three of the codes with a high difference belong to the manipulator subclass (B25J): joints (B25J17), gripping heads (B25J15) and accessories of manipulators (B25J19). MP classify a large share of these patents as automation but our prevalence number is even higher. In their definition of automation patents, MP specify that they exclude innovations which only refer to parts of a machine. This accounts for some of the patents in these codes that they do not classify as automation. D01H9 corresponds to “arrangements for replacing or removing bobbins, cores, receptacles, or completed packages at paying-out or take-up stations” for textile machines. The share of automation patents in MP is low at 38%, however their “raw share” (computed before they exclude certain patents) is quite high at 71%. The excluded patents are not chemical or pharmaceutical patents (as emphasized in the paper), but belong to the “other” technology field (according to the Hall-Jaffe-Trajtenberg classification). The same situation occurs for B65B2210 (which is about packaging machines) where their raw automation score is actually at 63% and the patents excluded by MP are not chemical. B23P23 is a machine tool subclass (specifically “Machines or arrangements of machines for performing specified combinations of different metal-working operations not covered by a single other subclass”) which often involves CNC technologies.

The non-auto90 codes where MP find a high share of automation patents but for which we have a comparatively low prevalence measure are of two types. Among the top 6, half are in the subclass B66B which corresponds to elevators and the other half are in the subclass B41J which corresponds to typewriters and printing machines. In fact, the

<sup>47</sup>We identify outliers using our prevalence measure at the 6-digit level instead of our share of automation patents because by construction, our share of automation patents is 100% for all auto95 codes so doing so would mask some of the underlying heterogeneity in our approaches. Table A.23 reports the share of auto95 patents for each code for clarity. Codes with a low prevalence score still feature some auto95 patents since a patent in a code with a low prevalence score can also have an auto95 code.

**Table A.23:** Outliers 6-digit C/IPC codes in the comparison between our measure and MP’s measure

| Code                                     | Simplified description                                                     | DHOZ               | DHOZ         |
|------------------------------------------|----------------------------------------------------------------------------|--------------------|--------------|
|                                          |                                                                            | Keyword prevalence | Share auto95 |
| Positive outliers among auto95 codes     |                                                                            |                    |              |
| B25J17                                   | Manipulators (joints)                                                      | 0.84               | 1.00         |
| D01H9                                    | Textile machines (arrangements for replacing or removing various elements) | 0.62               | 1.00         |
| B65B2210                                 | Manipulators (gripping heads)                                              | 0.48               | 1.00         |
| B25J15                                   | Metal working machines (specified combinations n.e.c)                      | 0.71               | 1.00         |
| B23P23                                   | Manipulators (accessories)                                                 | 0.67               | 1.00         |
| B25J19                                   | ‘B33Y70 <sub>d</sub> <i>escr</i> ’                                         | 0.89               | 1.00         |
| Negative outliers among non-auto90 codes |                                                                            |                    |              |
| B66B2201                                 | Control systems of elevators                                               | 0.19               | 0.01         |
| B66B3                                    | Elevators (signalling and indicating device applications)                  | 0.19               | 0.03         |
| B41J23                                   | Typerwriters / printing machines (power drive)                             | 0.08               | 0.11         |
| B66B1                                    | Elevators (control systems)                                                | 0.16               | 0.02         |
| B41J19                                   | Typerwriters / printing machines (characters and line spacing mechanisms)  | 0.14               | 0.04         |
| B41J5                                    | Typerwriters / printing machines (controlling character selection)         | 0.21               | 0.09         |

*Notes:* This table lists the 6 auto95 codes with the largest positive difference between the prevalence of automation keywords basification and the share of automation patents according to MP in their data; and the 6 non-auto90 codes with the largest negative difference between the two measures. We additionally list the share of patents classified auto95 according to our definition. We restrict attention to codes with at least 100 patents in both datasets.

first 32 6-digit C/IPC codes belong to either B66B, B41J or the subclass B65H which is about handling thin or filamentary material and also involves patents associated with printing machines. It is not surprising that our classifications differ for these types of innovation, since they do correspond to processes performed independently of human action (in line with MP’s criterion); yet elevators and printers do not (or at least, no longer) replace humans in existing tasks.

## A.3 Reproducing ALM

We detail how we build the variables used in Section 2.7 and provide further results.

### A.3.1 Data for the ALM exercise

Except for the automation and labor share measures, we take the variables directly from ALM. We refer the reader to that paper for a detailed explanation. The task measures are computed using the 1977 *Dictionary of Occupational Titles* (DOT) which measure the tasks content of occupations. Occupations are then matched to industries using the Census Integrated Public Micro Samples 1% extracts for 1960, 1970, and 1980 (IPUMS) and the CPS Merged Outgoing Rotation Group files for 1980, 1990, and 1998 (MORG). The task change measure at the industry level reflects changes in occupations holding the task content of each occupation constant, which ALM refer

to as the extensive margin. Since tasks measures do not have a natural scale, ALM convert them into percentile values corresponding to their rank in the 1960 distribution of tasks across sectors. Therefore, the employment-weighted means of all tasks measure across sectors in 1960 is 50. Our analysis starts in 1980 and drops a few sectors but we keep the original ALM measure to facilitate comparison. As in ALM, the dependent variable in Table 3 corresponds to 10 times the annualized change in industry’s tasks inputs. Computerization  $\Delta C_j$  is measured as the change per decade in the percentage of industry workers using a computer at their jobs between 1984 and 1997 (estimated from the October Current Population Survey supplements). For all regressions, observations are weighed by the employment share in each sector.

To map patents to sectors we proceed in 4 steps. First, we build a mapping between C/IPC 4-digit codes and the SIC sector that holds the patent (inventing sector). To do that, we use Autor et al. (2020) who match 72% of domestic USPTO corporate patents to firms in Compustat. This allows us to assign a 4-digit SIC sector to this subset of patents. We match the USPTO patents to our patent family data from PATSTAT, which we use to get the full set of C/IPC codes of the family. We then restrict attention to granted patents in machinery applied for in the period 1976-2010. Each patent family for which we have a sector creates a link between its C/IPC codes and that sector. We weigh that link inversely to the number of 6-digit C/IPC codes in the patent. Counting these connections allows us to build a weighted concordance table between 656 4-digit C/IPC codes and 397 SIC codes (at different levels of aggregation), where the industries refer to the industry of invention / manufacturing.

Second, to obtain the sector of use we rely on the 1997 “investment by using industries” table from the BEA (at the most disaggregated level, 180 commodities for 123 industries) which gives the flows of investment from commodities to industry available at [www.bea.gov/industry/capital-flow-data](http://www.bea.gov/industry/capital-flow-data). Since machines are a capital input, this is the appropriate equivalent of a standard IO table. Beforehand, we assign commodities to industries using the 1997 make table at the detailed level from the BEA (available at [www.bea.gov/industry/historical-benchmark-input-output-tables](http://www.bea.gov/industry/historical-benchmark-input-output-tables)) which gives the commodities produced by each industry.<sup>48</sup> We dropped commodities associated with the

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<sup>48</sup>Since our industries are in SIC 1987, we use concordance tables from the IO industries to NAICS 1997 provided by the BEA and then the weighed concordance table between NAICS 1997 and SIC 1987 from David Dorn’s website <https://www.ddorn.net/data.htm> which we complete with a concordance table from the Census available here ([www.census.gov/eos/www/naics/concordances/concordances.html](http://www.census.gov/eos/www/naics/concordances/concordances.html)). To generate weights in the mapping between IO industries and NAICS 1997 and to disaggregate the NAICS industries from the capital flow table, we use CBP data from 1998

construction sector which are structures. Combining the two BEA tables, we obtain an investment flow table at the industry level. We then combine that table with the table mapping C/IPC to industry of manufacturing in order to obtain a mapping between C/IPC codes and (932 SIC) industries of use.

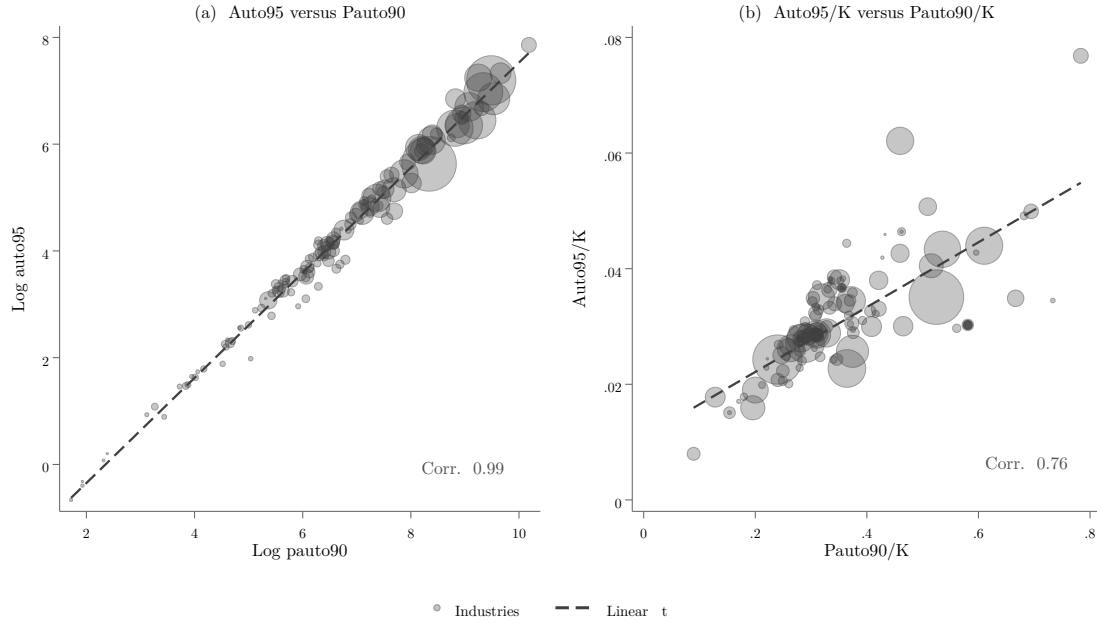
Third, we allocate patent families fractionally to their C/IPC 4-digit codes and use the previous table to assign them to an industry of use in the SIC classification (having restricted attention to the C/IPC codes which appear in the table). Fourth, we use a concordance table from the US Census Bureau from SIC industries to the Census industries from 1990 (ind90) given by Scopp (2003) and ALM concordance table from ind90 to consistent Census industries (ind6090) in order to allocate patents to their industry of use in ALM's classification.

Finally, for each sector, we compute the sums of automation patents and machinery patents over the time period 1980-1998 and take the ratio to be our measure of automation intensity.

To compute the share of automation patents in machinery according to the industry of manufacturing / invention, we proceed as above but skip step 3 with the investment flow table. Once patents are assigned to a SIC industry of manufacturing, we use the same concordance tables to assign patents to an ind6090 industry of manufacturing.

We source our labor share data from the NBER manufacturing database and the BEA. In the NBER manufacturing database, we calculate the labor share as total payroll / value-added and apply the concordance procedure described in step 3 above to go from the 4-digit SIC industries to the consistent Census industries. The database is limited to industries in the manufacturing sector. The BEA provides labor share data for more aggregate SIC industries for the whole economy. We calculate the labor share as total compensation / value-added and build a crosswalk from the 4-digit SIC level to these more aggregate industries to map our patents.

Finally, in robustness checks, we also use an alternative mapping from patents to sectors based on Lybbert and Zolas (2014) who provide a concordance table between IPC codes at the 4-digit level and NAICS 1997 6-digit industry codes. The concordance table is probabilistic (so that each code is associated with a sector with a certain probability). The Lybbert and Zolas concordance tables are derived by matching patent texts with industry descriptions, and as such they cannot *a priori* distinguish between sector of use and industry of manufacturing. We checked, however, that patents associated with <https://www.census.gov/data/datasets/1998/econ/cbp/1998-cpb.html>.



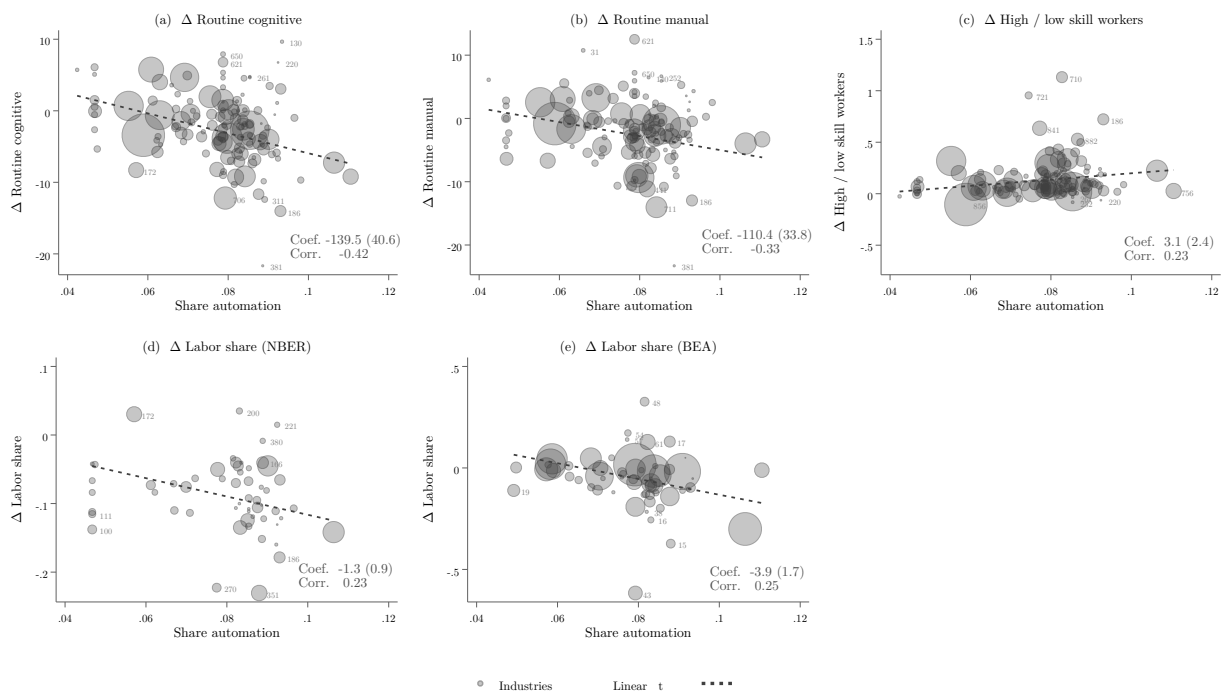
**Figure A.9:** Correlation between counts of auto95 and pauto90 patents at the sectoral level.

Notes: Panel (a) shows the log counts and Panel (b) shows counts scaled by capital purchases. Sectors are employment-weighted.

“textile and paper machines” for instance are associated with the textile and paper sectors and not with the equipment sector. Therefore, we think of this mapping as rather corresponding to the using sector as well for our set of technologies. In addition, it has the advantage of providing a much more direct mapping between C/IPC codes and industries. We attribute patents to sectors fractionally in function of their C/IPC codes. To assign patents to the consistent Census industry codes used by ALM, we first use a Census concordance table (<https://www.census.gov/topics/employment/industry-occupation/guidance/code-lists.html>) to go from NAICS 1997 to Census industry codes 1990, and then again use ALM concordance table.

### A.3.2 Additional results

We now provide a few additional results which complements those in the main text. As discussed in the text, machinery patents tend to be used by the same sectors whether they are automation or non-automation patents. Figure A.9.a shows the (employment-weighted) correlation between the log of auto95 patents and the log of pauto90 (i.e. non-automation) patents across US sectors. The very strong correlation reflects our procedure which allocates patents according to capital purchases by sector. To remove this partly



**Figure A.10:** Scatter plots of changes in routine tasks, skill composition, and the labor share versus the share of automation patents (auto95) in machinery patents used by the industry in 1980-1998.

mechanical effect, Figure A.9.b shows the correlation between the ratio of auto95 patents over capital purchases and pauto90 patents over capital purchases. There is still a substantial correlation 0.76, showing that automation and non-automation patents tend to be used by the same sectors even controlling for the amount of capital purchased. Nevertheless, the sectoral variation is sufficient to enable us to look at the effect of the share of automation among machinery patents across sectors.

Figure A.10 shows scatter plots of the change in routine tasks and skill composition and the share of automation patents in 1980-1998. This figure shows the raw data underlying the regressions in Columns (1), (3), (5), (7) and (9) of Table 3 – but the figure does not control for computerization or the manufacturing dummy.

We carry a number of robustness checks in Table A.24. In Columns (1), (4), (7) and (10) we compute the share of automation patents using only granted USPTO patents which are also biadic. The results are similar to those in Table 3 though less precise for the skill ratio. In Columns (2), (5), (8) and (11), we use the share of auto90 patents in machinery to measure automation in the sector of use. The results are similar but with smaller coefficients than in the regressions using auto95 (and less precise for the

**Table A.24:** Robustness checks for the sectoral analysis

|                                      | $\Delta$ Routine cognitive |                      |                             | $\Delta$ Routine manual |                      |                             | $\Delta$ High/low skill workers |                   |                             | $\Delta$ Labor Share (NBER) |                  |                              |
|--------------------------------------|----------------------------|----------------------|-----------------------------|-------------------------|----------------------|-----------------------------|---------------------------------|-------------------|-----------------------------|-----------------------------|------------------|------------------------------|
|                                      | Biadic<br>(1)              | Auto90<br>(2)        | Lybbert<br>and Zolas<br>(3) | Biadic<br>(4)           | Auto90<br>(5)        | Lybbert<br>and Zolas<br>(6) | Biadic<br>(7)                   | Auto90<br>(8)     | Lybbert<br>and Zolas<br>(9) | Biadic<br>(10)              | Auto90<br>(11)   | Lybbert<br>and Zolas<br>(12) |
| Share automation                     | -120.82***<br>(27.51)      | -69.67***<br>(20.22) | -23.10***<br>(4.85)         | -102.55***<br>(35.70)   | -58.55***<br>(20.81) | -13.48**<br>(5.68)          | 2.45<br>(1.85)                  | 1.72<br>(1.18)    | 0.74**<br>(0.30)            | -1.19*<br>(0.62)            | -0.73*<br>(0.37) | -0.27**<br>(0.11)            |
| $\Delta$ Computer use<br>(1984-1997) | -21.12***<br>(7.29)        | -18.41**<br>(7.44)   | -13.45<br>(8.93)            | -20.90***<br>(7.81)     | -18.58**<br>(7.81)   | -7.53<br>(8.38)             | 1.01***<br>(0.26)               | 0.96***<br>(0.27) | 0.42<br>(0.28)              | 0.24*<br>(0.13)             | 0.26**<br>(0.13) | 0.23<br>(0.14)               |
| Manufacturing                        | -1.70*<br>(0.93)           | -1.20<br>(1.02)      | -1.66<br>(1.65)             | -0.07<br>(0.94)         | 0.34<br>(1.03)       | -1.65*<br>(0.96)            | 0.03<br>(0.03)                  | 0.01<br>(0.03)    | 0.02<br>(0.02)              |                             |                  |                              |
| R <sup>2</sup>                       | 0.26                       | 0.23                 | 0.40                        | 0.17                    | 0.15                 | 0.32                        | 0.17                            | 0.18              | 0.43                        | 0.18                        | 0.19             | 0.27                         |
| Industries                           | 133                        | 133                  | 71                          | 133                     | 133                  | 71                          | 133                             | 133               | 71                          | 56                          | 56               | 56                           |

Notes: This table provides robustness checks for the effect of automation technologies on tasks, skill composition, and the labor-share. Columns 1, 4, 7, and 10 use biadic auto95 patents: that is, patents applied for in at least two countries. Columns 2, 5, 8, and 11 define automation patents as auto90 patents. In both cases, patents are allocated to their sector of use. Columns 3, 6, 9, and 12 use auto95 patents (as in the baseline) but allocate patents using a concordance table between C/IPC codes and industries from Lybbert and Zolas (2014). The regressions are weighed by the mean industry share of total employment in FTEs in 1980 and 1998. Standard errors are clustered at the level of industry groups that have the same automation share by construction and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

skill ratio), in line with auto95 being a stricter measure of automation. In Columns (3), (6), (9) and (12) we instead map patents to sectors based on a concordance table from Lybbert and Zolas (2014) between 4-digit C/IPC codes and sectors. This method has the advantage of mapping more directly patents to sectors but cannot distinguish between manufacturing and using sectors. We still find that sectors with a high share of automation patents experienced a decline in routine tasks. The coefficients are smaller, but given that the standard deviation of the share of automation patents in that case is 0.086, the standardized coefficients are relatively similar.

Finally, in Table A.25, we look at the effect of the share of automation patents on total employment and employment by skill type. Panel A looks at all industries. As already seen in Table 3, automation is associated with a relative decrease in low-skill employment compared to high-skill labor. The effect on low-skill employment is negative but non-significant and the effect on total employment is closer to 0 (as there is a positive non-significant effect on high-skill employment). The results are clearer in the manufacturing sector, where an increase in automation is associated with a significant decrease in both low-skill and total employment.

## A.4 A Simple Model

We incorporate the business features described in 3.1 into a simple model built on Hémons and Olsen (2022). A final good is produced with a continuum of intermediate inputs according to the Cobb-Douglas production function  $Y = \exp\left(\int_0^1 \ln y(i) di\right)$ , where  $y(i)$  denotes the quantity of intermediate input  $i$ . The final good is the numéraire. Each

**Table A.25:** Changes in employment and automation

|                                          | $\Delta$ Log employment |                    | $\Delta$ Log high-skilled |                   | $\Delta$ Log low-skilled |                   |
|------------------------------------------|-------------------------|--------------------|---------------------------|-------------------|--------------------------|-------------------|
|                                          | (1)                     | (2)                | (3)                       | (4)               | (5)                      | (6)               |
| <i>Panel A. All industries</i>           |                         |                    |                           |                   |                          |                   |
| Share automation<br>(using industry)     | -2.31<br>(3.45)         | -2.02<br>(3.69)    | 3.15<br>(3.42)            | 3.46<br>(3.98)    | -4.44<br>(3.98)          | -4.11<br>(4.03)   |
| Share automation<br>(inventing industry) |                         | 0.99<br>(0.62)     |                           | 1.05<br>(0.88)    |                          | 1.11*<br>(0.61)   |
| $\Delta$ Computer use<br>(1984-1997)     | 1.45*<br>(0.80)         | 1.56*<br>(0.84)    | 1.40**<br>(0.68)          | 1.52**<br>(0.72)  | 0.96<br>(0.82)           | 1.08<br>(0.85)    |
| R <sup>2</sup>                           | 0.10                    | 0.12               | 0.08                      | 0.11              | 0.07                     | 0.10              |
| Mean dependent variable                  | -2.50                   | -2.50              | 0.12                      | 0.12              | -2.27                    | -2.27             |
| Industries                               | 133                     | 133                | 132                       | 132               | 133                      | 133               |
| <i>Panel B. Manufacturing industries</i> |                         |                    |                           |                   |                          |                   |
| Share automation<br>(using industry)     | -4.67***<br>(1.54)      | -4.67***<br>(2.29) | -1.36<br>(1.91)           | -2.41<br>(2.66)   | -6.17***<br>(1.77)       | -5.90**<br>(2.42) |
| Share automation<br>(inventing industry) |                         | 0.01<br>(1.34)     |                           | 1.06<br>(1.17)    |                          | -0.28<br>(1.38)   |
| $\Delta$ Computer use<br>(1984-1997)     | 1.37***<br>(0.50)       | 1.37***<br>(0.51)  | 2.01***<br>(0.56)         | 1.97***<br>(0.57) | 1.06**<br>(0.52)         | 1.07**<br>(0.52)  |
| R <sup>2</sup>                           | 0.14                    | 0.14               | 0.15                      | 0.16              | 0.14                     | 0.14              |
| Mean dependent variable                  | -4.26                   | -4.26              | 0.14                      | 0.14              | -2.62                    | -2.62             |
| Industries                               | 58                      | 58                 | 57                        | 57                | 58                       | 58                |

*Notes:* This table shows the effect of automation technologies on employment. Each column represents a separate OLS regression of the change in log employment between 1980 and 1998 on the share of automation patents in machinery, the annual percentage point change in industry computer use during 1984-1997, and a constant. Panel A considers all industries. Panel B focuses on industries in manufacturing. In columns 1–2 the dependent variable is the change in log employment, in columns 2–3 the change in log employment of high-skilled workers (college graduates), and in columns 3–4 the change in log employment of low-skilled workers (others). The two automation share measures correspond to a different mapping between C/IPC codes and industries. Using industries allocates patents to their sector of use while innovating industry – added in columns 2,4, and 6 – allocates patents to their sector of invention. The regressions are weighed by the mean industry share of total employment in FTEs in 1980 and 1998. Standard errors are clustered at the level of industry groups that have the same automation share by construction and reported in parentheses. Significance levels at \*10%. \*\*5%. \*\*\*1%.

intermediate input is produced competitively with high-skill labor ( $h_{1,i}$  and potentially  $h_{2,i}$ ), low-skill labor,  $l_i$ , and potentially machines,  $x_i$ , according to:

$$y_i = h_{1,i}^{1-\beta} (\gamma(i) l_i + \alpha(i) \nu^\nu (1-\nu)^{1-\nu} x_i^\nu h_{2,i}^{1-\nu})^\beta. \quad (6)$$

$\gamma(i)$  is the productivity of low-skill workers,  $\alpha(i)$  is an index equal to 0 for non-automated intermediates and to 1 for automated intermediates and  $\nu$  and  $\beta$  are parameters in  $(0, 1)$ . Machines are specific to the intermediate input  $i$ . If a machine is invented, it is produced monopolistically 1 for 1 with the final good so that the monopolist charges a price  $p_x(i) \geq 1$ . At the beginning of the period, a potential innovator has the opportunity to create a specific machine for each non-automated intermediate  $i$ . She does so with probability  $\lambda$  if she spends  $\theta \lambda^{\psi+1} Y / (\psi + 1)$  units of the final good with  $\psi > 0$ .

For an automated intermediate input ( $\alpha(i) = 1$ ), the downstream producer is indifferent between using low-skill workers or machines together with high-skill workers in production whenever  $w_H^\nu p_x^{1-\nu} = w_L / \gamma(i)$ . Therefore, the machine producer is in Bertrand competition with low-skill workers. As a machine costs 1, the machine producer charges a price  $p_x(i) = \max\{(w_L / \gamma(i))^{\frac{1}{1-\nu}} w_H^{-\frac{\nu}{1-\nu}}, 1\}$  such that machines are used if  $w_L / \gamma(i) > w_H^\nu$ . Since the final good is produced according to a Cobb-Douglas production function, we get  $p(i)y(i) = Y$  for all intermediates. We can then derive the profits of the machine producer as  $\pi_i^A = \max\left(1 - (\gamma(i)/w_L)^{\frac{1}{1-\nu}} w_H^{\frac{\nu}{1-\nu}}, 0\right) \nu \beta Y$ .

In turn, at the beginning of the period, the potential innovator solves  $\max \lambda \pi_i^A - \theta \lambda^{\psi+1} Y / (\psi + 1)$ , giving the equilibrium innovation rate  $\lambda = [\pi_i^A / (\theta Y)]^{1/\psi}$ . As a result, the number of automation innovations is equal to:

$$Aut = \left(\frac{\nu \beta}{\theta}\right)^{1/\psi} \int_0^1 (1 - \alpha(i)) \left[ \max \left( \left(1 - \left(\frac{\gamma(i)}{w_L}\right)^{\frac{1}{1-\nu}} w_H^{\frac{\nu}{1-\nu}}\right), 0 \right) \right]^{1/\psi} di.$$

This expression is increasing in the low-skill wage  $w_L$  and decreasing in the high-skill wage  $w_H$  with a larger magnitude for a lower  $\psi$ . Intuitively, the incentive to replace low-skill workers with machines (and high-skill workers) increases with low-skill wages, leading to a higher demand for machines. The reverse holds for high-skill wages. An upward shift in low-skill worker productivity,  $\gamma(i)$ , also reduces the number of automation innovations. Our empirical analysis aims at computing  $\partial \ln Aut / \partial \ln w_L$ .

To contrast automation with other types of innovations, assume that the production

of an intermediate takes place according to:

$$y_i = (q_i m_i)^\delta h_{1,i}^{1-\beta-\delta} (\gamma(i) l_i + \alpha(i) \nu^\nu (1-\nu)^{1-\nu} x_i^\nu h_{2,i}^{1-\nu})^\beta,$$

where  $m_i$  denotes non-automation “Hicks” machines with quality  $q_i$ . Hicks machines are also produced 1 for 1 with the final good. Each period a potential innovator may improve on the available quality of Hicks machines for intermediate  $i$  by a factor  $\mu$  by investing in R&D. If she spends  $\theta_m \lambda_m^{\psi+1} Y / (\psi+1)$  units of the final good, she is successful with probability  $\lambda_m$ . In that case, the innovator becomes the monopolistic provider of Hicks machine  $i$  under the pressure of a competitive fringe which has access to the previous technology, and the technology diffuses after one period. Otherwise, the good is produced competitively.

The previous analysis on automation innovations remains identical. A successful Hicks innovator can charge a mark-up  $\mu$  leading to profits  $\pi_i^H = (1 - \mu^{-1}) \delta Y$ . The innovation rate is then  $\lambda_m = [(1 - \mu^{-1}) \delta / \theta_m]^{1/\psi}$ , so that the number of Hicks innovations is a constant given by  $\lambda_m$ . In contrast to automation innovations, the number of non-automation innovations is independent of low- or high-skill wages.

## A.5 Data Appendix for the main analysis

Here, we provide details on the data and the variable construction for our main analysis.

### A.5.1 Macroeconomic variables

Our main source of macroeconomic variables is the *World Input Output Database (WIOD)* from Timmer et al. (2015) which contains information on hourly wages (low-skill, middle-skill and high-skill) for the manufacturing sector and the total economy from 1995 to 2009 for 40 countries. It also contains information on GDP deflators and PPIs, both for manufacturing and for the whole economy. They employ the ISCED skill-classification, where categories 1+2 denote low-skill (no high-school diploma in the US) 3+4 denote middle-skill (high-school but not completed college) and 5+6 denote high-skill (college and above). Switzerland is not included in the WIOD database and we use data on skill-dependent wages, productivity growth and price deflators obtained directly from *Federal Statistical Office of Switzerland*.

We add data from *UNSTAT* on exchange rates and GDP (and add Taiwan from the *Taiwanese Statistical office*). We calculate the GDP gap as the deviations of log

GDP from HP-filtered log GDP using a smoothing parameter of 6.25. To compute the offshoring variable we follow Timmer et al. (2014) and compute the share of foreign value added in manufacturing from the WIOD 2013 (except for Switzerland where we use the 2016 release and assign to the years 1995-1999 the same value as in 2000). For the nominal interest rate, we use the yield on 10-year government bonds with data from the OECD for AT AU BE CA CH DE DK ES FI FR GB IE IT JP NL PT SE US and from the IMF for KR GR LU.

The primary data source for the hourly minimum wage data is *OECD Statistics*.<sup>49</sup> For the US, we use data from FRED for state minimum wages and calculate the nation-level minimum wage as the weighed average of the state-by-state maximum of state minimum and federal minimum wages, where the weight is the manufacturing employment in a given state. Further, the UK did not have an official minimum wage until 1999. Before 1993, wage councils set minimum wages in various industries (see Dickens, Machin and Manning, 1999). We compute an employment-weighed industry average across manufacturing industries and use the 1993 nominal value for the four years in our sample (1995-1998) with no minimum wage. Finally, Germany did not have a minimum wage during the time period we study. Instead, we follow Dolado et al. (1996) and use the collectively bargained minimum wages in manufacturing which effectively constitute law once they have been implemented. These data come from personal correspondence with Sabine Lenz at the *Statistical Agency of Germany*.

Table A.26 shows that low-skill and high-skill wages differ considerably across countries and that the skill premium also varies for countries of similar development level. For instance, between 1995 and 2009, the skill premium in the United States rose from 2.46 to 3.02 but slightly declined in Belgium from 1.56 to 1.46.

### A.5.2 Merging Orbis firms

For our analysis, we need to decide the level at which R&D decision are undertaken. Orbis IP links patent data to companies. For companies in the same business group, R&D decisions could happen at the group level, though treating a group as one agent is

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<sup>49</sup>Not all countries have government-imposed hourly minimum wages. Spain, for instance, had a monthly minimum wage of 728 euros in 2009. To convert this into hourly wage we note that Spain has 14 “monthly” payments a year. Further, workers have 6 weeks off and the standard work week is 38 hours. Consequently we calculate the hourly minimum wages as  $\text{monthly minimum wage} \times 14 / [(52 - 6) \times 38]$ , which in 2009 is 5.83 euros per hour. We perform similar calculations, depending on individual work conditions, for other countries with minimum wages that are not stated per hour: Belgium, Brazil, Israel, Mexico, Netherlands, Poland and Portugal.

**Table A.26:** Low-skill wages and the skill premium in manufacturing for selected countries

| Country       | Low-skill wages<br>(1995\$) |       | High-skill wages<br>(1995\$) |       | Skill-premium<br>(HSW/LSW) |      |
|---------------|-----------------------------|-------|------------------------------|-------|----------------------------|------|
|               | 1995                        | 2009  | 1995                         | 2009  | 1995                       | 2009 |
| India         | 0.19                        | 0.28  | 0.89                         | 1.38  | 4.79                       | 4.98 |
| Mexico        | 0.89                        | 0.61  | 3.46                         | 2.56  | 3.90                       | 4.21 |
| Bulgaria      | 1.29                        | 0.71  | 4.27                         | 1.60  | 3.32                       | 2.25 |
| United States | 11.57                       | 13.67 | 28.42                        | 41.23 | 2.46                       | 3.02 |
| Belgium       | 29.50                       | 41.89 | 45.98                        | 61.24 | 1.56                       | 1.46 |
| Sweden        | 19.92                       | 42.16 | 34.44                        | 55.92 | 1.73                       | 1.33 |
| Finland       | 23.41                       | 43.63 | 28.10                        | 63.71 | 1.20                       | 1.46 |

*Notes:* Wages data, taken from WIOD. The table shows manufacturing low-skill and high-skill wages (technically labor costs) deflated by (manufacturing) PPI and converted to USD using average 1995 exchange rates. Skill-premium is the ratio of high-skill to low-skill wages. The table shows the three countries with the lowest low-skill wages in 2009, the three with the highest and the US.

often too aggressive (as subsidiaries might be in different sectors). Therefore, for firms within the same business group, we normalize company names by removing non-firm specific words such as country names or legal entity types and then merge firms with the same normalized name. All other firms are treated as separate entities. E.g., Siemens S.A., Siemens Ltd. or Belgian Siemens S.A. are merged, but Primetals Technologies Germany Gmbh which belongs to the same group remains a separate entity.

### A.5.3 Firm-level patent weights

We give further details on the firm level patent weights. As mentioned in the text, we only count patents in machinery because some of the biggest innovators in automation technologies are large firms which produce a wide array of products with different specialization patterns across industries. Further, we exclude firms which have more than half of their patents in countries for which we do not have wage information.

In Europe, firms can apply both at national patent offices and at the EPO, in which case they still need to pay a fee for each country where they seek protection. We count a patent as being protected in a given European country if it is applied for either directly in the national office or through the EPO. In addition, we take the following steps in order to deal with EP patents. We assign EP patents to countries when they enter into the national phase. A firm's untransferred EP patents are assigned using information on where that firm previously transferred its EP patents. If a firm does not have any already transferred EP patents, we assign the patent based on a firm's direct patenting history in EPO countries. Untransferred EP patents that are still left are assigned to countries based on the EPO-wide distribution of transfers. We also drop a firm if more than half of its patents are EP patents assigned using the EPO-wide distribution.

Finally, as mentioned in the text, we only count patents in families with at least one (non self-) citation. Including all patents generally increases the weight of the country with the most patents, in line with the finding that poor quality patents tend to be protected in fewer countries. However, further increasing the threshold from 1 to more citations does not significantly change the distribution of weights.

## A.6 Additional results and robustness checks for the main analysis

This Appendix presents robustness checks linked to our shift-share set-up (Appendix A.6.1), other robustness checks (Appendix A.6.2), details on the comparison of our estimates with estimates in the literature found in Section 4.4 (Appendix A.6.3), and finally details on the simulation exercise presented in Section 4.4 (Appendix A.6.4).

### A.6.1 Shift-share analysis

We present a number of additional results related to our shift-share set-up. We first do a “shock-level” analysis as recommended by BHJ, then we show that our results do not depend on a single country and include additional shock-level controls, finally, we address Borusyak and Hull (2021)’s concern regarding the use of a nonlinear shift-share.

**Shock-level regressions.** BHJ show that identification in a shift-share setting can be obtained from conditionally randomly allocated shocks. Key to their argument is an equivalence result between what in our context would be a linear firm-level regression and a linear regression run at the level of the shocks (country-year). They advise practitioners to run the shock-level regression and to provide several statistics showing that there are enough variations in the shocks, that there are sufficiently many shocks, and how the shocks correlate with other variables.

To follow their approach we need to turn to a linear setting. To do that, we first replace our dependent variables which are defined as log of averages with average of logs. In addition, it is easier to map our analysis with theirs if we consider a single shock. Therefore, given the previous results showing that low- and high- skill wages often have coefficients of opposite magnitude, we directly look at the effect of the inverse skill premium. We define it here as:

$$ISP_{i,t} \equiv \sum_c \kappa_{i,c} \ln \left( \frac{w_{L,c,t}}{w_{H,c,t}} \right). \quad (7)$$

**Table A.27:** From firm-level to shock level regressions

| Dependent variable                   | Auto95            |                   |                   |                  |                   |
|--------------------------------------|-------------------|-------------------|-------------------|------------------|-------------------|
|                                      | Firm-level        |                   | Country-level     |                  |                   |
|                                      | (1)               | (2)               | (3)               | (4)              | (5)               |
| Low-skill / High-skill wages         | 2.49***<br>(0.86) | 0.40***<br>(0.15) | 0.40***<br>(0.07) | 0.33**<br>(0.16) | 0.37***<br>(0.07) |
| Labor productivity                   |                   |                   |                   | -0.31<br>(0.50)  |                   |
| GDP gap                              |                   |                   |                   | -0.32<br>(1.82)  |                   |
| Estimator                            | Poisson           | Linear (arcsinh)  | Linear (arcsinh)  | Linear (arcsinh) | Linear (arcsinh)  |
| Stocks and spillovers                | Yes               | Yes               | Yes               | Yes              | No                |
| Firm fixed effects                   | Yes               | Yes               | Yes               | Yes              | Yes               |
| Industry $\times$ year fixed effects | Yes               | Yes               | Yes               | Yes              | Yes               |
| Country $\times$ year fixed effects  | Yes               | Yes               | Yes               | Yes              | Yes               |
| Observations                         | 47 741            | 48 780            | 615               | 615              | 615               |
| Firms / Countries                    | 3252              | 3252              | 41                | 41               | 41                |

*Notes:* This table reports shock-level equivalent regressions. The coefficients are estimated with conditional Poisson fixed effect regressions (HHG) in column 1 and OLS in columns 2–5. The dependent variable in columns 2–5 is the arcsinh transformation of auto95 innovations. Standard errors are reported in parentheses. Standard errors are clustered at the firm-level in columns 1 and 2 and country-level clustered in columns 3–5. Columns 3–5 run equivalent shock-level regressions following Borusyak, Hull and Jaravel (2022, BHJ) (see text for details). All regressions include firm fixed effects, industry-year fixed effects and country-year fixed effects. Significance levels at \*10%, \*\*5%, \*\*\*1%.

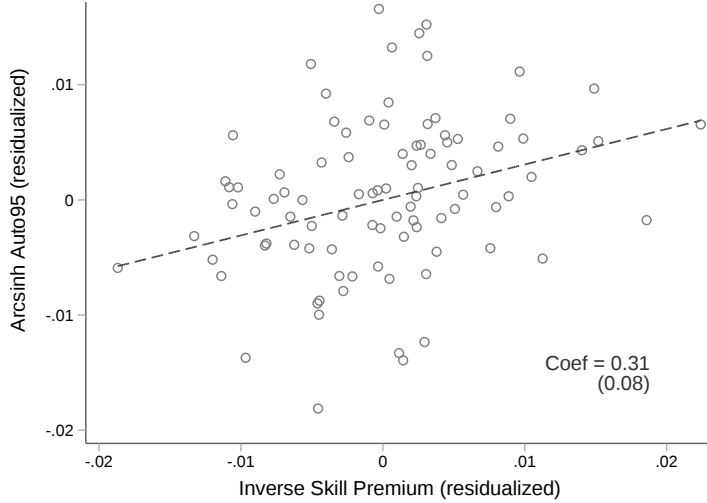
We also define the other macro variables (GDP per capita, labor productivity, etc) as average of logs. Second, we switch from a Poisson estimator to a linear one where we use arcsinh of the count of patents as a dependent variables (the arcsinh is approximately linear for low values and approximately log for higher values which allows us to deal with 0s). That is we replace (4) with:

$$\begin{aligned}
& \text{arcsinh}(PAT_{Aut,i,t}) \\
= & \beta_{ISP} ISPL_{i,t-2} + \beta_X X_{i,t-2} + \beta_{Ka} \ln K_{Aut,i,t-2} + \beta_{Ko} \ln K_{other,i,t-2} \\
& + \beta_{Sa} \ln SPILL_{Aut,i,t-2} + \beta_{So} \ln SPILL_{other,i,t-2} + \delta_i + \delta_{j,t} + \delta_{c,t} + \epsilon_{i,t}
\end{aligned} \tag{8}$$

Finally, we focus this analysis on total wages (with country-year fixed effects) since this set-up is more easily transcribed in the BHJ framework.

Table A.27 shows the results. Columns (1) and (2) report regressions at the firm-level. In Column (1), we only replace the previous definition of the inverse skill premium (the difference between the log average of low- and high-skill wages) with that of equation (7). We control for firm, industry-year and country-year fixed effects, stocks and spillovers but not for any other macro variables in order to focus on the direct effect of the shock in consideration. We obtain a coefficient much in line with those of Table A.8. Column (2) runs a linear regression at the firm level as in (8). We obtain a similar result – the magnitude is smaller as the range of variations for arcsinh is smaller than for log.

Column (3) follows the BHJ approach and runs a shock-level regression. That is,



**Figure A.11:** Bin-scatter plot of the shock-level regression.

Notes: This figure shows bin-scatter plot regressions of automation on the inverse skill premium. We residualize both  $\text{arcsinh}(\text{auto95})$  and the inverse skill premium on firm, industry-year and country-year fixed effects and on stocks and spillover variables. We then compute weighted average of the residuals at the shock (i.e. country-year) level following BHJ. We then group observation in 100 bins of the inverse skill premium.

we first residualize our automation measure on our controls (fixed effects, stocks and spillovers) and similarly residualize the inverse skill premium measure. We then compute a weighted average of the residualized automation measure at the country-year level, where, for each country, we weigh each firm-year observation by the firm-country weight  $\kappa_{i,c}$ . We then run a linear regression of that average measure of automation on the inverse skill premium at the country-year level. Each country-year observation is weighed by its average weight at the firm level. As demonstrated by BHJ, we get exactly the same coefficient. Column (4) adds controls for labor productivity in manufacturing and Column (5) removes the controls for stocks and spillovers so that the only controls are the fixed effects. While the original regression looks at the effect of a weighted average of wages on firms' innovations, this “shock-level” regression inverts the relationship and looks at the effect of wages on a weighted average of firms' innovations. It is important to realize that this does not mean that our original shift-share approach would simply mean re-weighing firm-level variables to run a country-level regression. Our measure of automation innovation  $\text{arcsinh}(PAT_{Aut,i,t})$  is first residualized on country-year fixed effects, so that we remove the average contribution of domestic firms to automation innovation when we run the shock level regression.<sup>50</sup>

<sup>50</sup> As already mentioned, we run this analysis at the level of the inverse skill premium because this allows us to keep track of only one shock. In addition, regressions with  $\text{arcsinh}$  and separate low- and high- skill wages do not show a significant effect for low-skill wages when we use the full sample. This

**Table A.28:** Shock-level summary statistics

|                         | (1)   | (2) | (3) | (4) |
|-------------------------|-------|-----|-----|-----|
| Mean                    | -0.78 | 0   | 0   | 0   |
| Standard deviation (%)  | 36.4  | 2.1 | 0.9 | 1.0 |
| Interquartile range (%) | 55.7  | 2.9 | 1.0 | 1.0 |
| Residualizing on ...    |       |     |     |     |
| F fixed effect          | –     | Yes | Yes | Yes |
| IY+CY fixed effects     | –     | –   | Yes | Yes |
| Stocks/Spillovers       | –     | –   | –   | Yes |

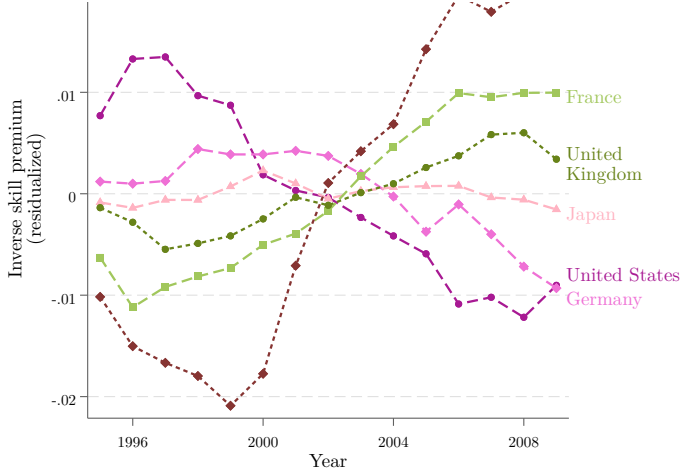
*Notes:* This table reports summary statistics on the log inverse skill premium weighted by the average country weight in our regression sample as in Borusyak, Hull and Jaravel (2022). The log inverse skill premium is residualized on firm fixed effects (Columns 2, 3 and 4), industry-year and country-year fixed effects (Columns 3 and 4) and stocks and spillovers (Column 4).

To unpack our regression results, Figure A.11 shows a bin-scatter plot of the residualized measures of automation and the inverse skill premium at the country-year level. The figure corresponds to the regression of Column (5) in Table A.27 which only controls for fixed effects. We group observations in 100 bins of equal weights. The overall relationship between automation and the inverse skill-premium does not seem to be driven by outliers or specific parts of the inverse skill premium distribution.

**Shock-level summary statistics.** Table A.28 reports summary statistics on the shock-level regressions. The standard-deviation of the shock, namely the log inverse skill premium residualized on firm, industry-year and country-year fixed effects is 0.9%. This is a significant amount of variation given that the standard deviation of the log inverse skill premium residualized only on firm fixed effects (i.e. only taking away level differences across countries) is 2.1% (see also the distribution in Figure A.11 and Table A.5).

Table 4 reports that the HHI of weights are 0.13 for total weights and 0.09 for foreign weights at the country level and therefore 0.009 and 0.006 at the country-year level. The “true” level of variation depends on how much variation there actually is in the time dimension for a given country. To assess this, Figure 3.c shows the evolution of the inverse skill premium for the 6 countries with the largest average weights residualized on country and year fixed effects. Figure A.12 does the same thing but residualizes the log inverse skill premium on the full set of fixed effects, stocks and spillovers (i.e. as in Column 3 of Table A.27). The two figures look overall similar: there is a significant amount of variation both across and within countries. Of course, the inverse skill premium is correlated from year to year, but after a few years, the correlation is much weaker. We

is due to the difference in functional forms between the arcsinh and log. We recover our original result when we focus on firms with at least 2 patents over the full time period. This result is exactly in line with our long-difference regressions that also use arcsinh (see Appendix Table A.35).



**Figure A.12:** Residualized inverse skill premium in the 6 most important countries.

Notes: This figure reports our identifying shocks, namely the log inverse skill premium residualized on firm fixed effects, industry-year and country-year fixed effects, stocks and spillovers variable and aggregated at the country level following BHJ's methodology.

find no correlation between the log skill premium and its fifth lag, so loosely speaking one may consider that we have at least 3 “separate observations” for each country.

**Shock-level balance tests.** In Table A.29, we look at the balance of our shocks against observables (offshoring is defined below). We regress the macro variables on the log inverse skill premium at the country-year level. All variables are residualized on our full set of fixed effects, stocks and spillovers, and observations are weighted following the BHJ procedure. The only macro variables that are significantly correlated with the skill premium are the recent innovation variables (there is also a significant coefficient for low-skill weighted manufacturing size but the effect is small). More automation innovations are associated with a higher skill premium as one would expect. This is also true for all other innovations – which include non machinery innovations such as innovations in IT, for instance. Table 7 shows that controlling for recent innovations does not affect the effect of wages on automation innovations in our central regressions.

**Excluding one country at the time.** Next, we check whether our results are driven by a specific country. We go back to our original firm-level Poisson regressions. We successively remove the six largest countries by average weight (US, JP, DE, GB, FR, IT, and ES). Excluding a country means that we treat it like the home country when computing normalized foreign wages. We control for the weight of the excluded country times a year dummy. Table A.30 reports the results (with foreign wages). The coefficient on low-skill wages always remains positive and significant.<sup>51</sup>

<sup>51</sup>Goldsmith-Pinkham, Sorkin and Swift (2020) suggest carrying out a similar exercise by excluding

**Table A.29:** Shock balance tests

|                                            | Estimate<br>(1) | (SE)<br>(2) |
|--------------------------------------------|-----------------|-------------|
| GDP Gap                                    | 0.00            | (0.01)      |
| Labor Productivity                         | -0.23           | (0.17)      |
| GDP per capita                             | 0.04            | (0.19)      |
| Manufacturing size                         | -0.07           | (0.10)      |
| Manufacturing size<br>(low-skill weighted) | -0.21*          | (0.12)      |
| Offshoring                                 | 0.01            | (0.03)      |
| Recent auto95 innovation                   | -1.00***        | (0.39)      |
| Recent other innovation                    | -1.34**         | (0.67)      |
| Stocks and spillovers                      | Yes             |             |
| Fixed effects                              | F+IY+CY         |             |
| Number of country-years                    | 615             |             |

*Notes:* This table reports coefficients from separate regressions of country-level observables on the log inverse skill premium. The respective independent variables are residualized on firm, industry-year, and country-year fixed effects. Standard errors are reported in Column 2 and clustered at the country-level. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Table A.30:** Excluding one country at the time

| Excluded country<br>Average weight          | Auto95            |                   |                   |                   |                   |                  |                   |                   |
|---------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|
|                                             | None              | US                | DE                | JP                | GB                | FR               | IT                | ES                |
|                                             | (0)               | (1)               | (2)               | (3)               | (4)               | (5)              | (6)               | (7)               |
| <i>Foreign:</i>                             |                   |                   |                   |                   |                   |                  |                   |                   |
| Low-skill wage                              | 5.32***<br>(1.56) | 5.75***<br>(1.70) | 3.84***<br>(1.40) | 3.67***<br>(1.34) | 4.95***<br>(1.34) | 3.62**<br>(1.50) | 5.53***<br>(1.48) | 5.10***<br>(1.53) |
| High-skill wage                             | -2.87*<br>(1.47)  | -2.55*<br>(1.46)  | -1.74<br>(1.31)   | -1.58<br>(1.31)   | -0.82<br>(1.35)   | -2.16<br>(1.33)  | -4.61**<br>(1.92) | -2.46<br>(1.50)   |
| GDP gap                                     | 2.28<br>(4.92)    | 2.23<br>(5.13)    | 3.33<br>(5.63)    | 2.55<br>(3.96)    | 3.09<br>(4.90)    | 1.91<br>(5.06)   | 1.98<br>(5.22)    | 1.97<br>(4.98)    |
| Labor productivity                          | -2.57<br>(1.60)   | -3.99**<br>(1.68) | -2.56*<br>(1.38)  | -1.76<br>(1.49)   | -3.61**<br>(1.60) | -1.87<br>(1.49)  | -1.15<br>(1.65)   | -2.75*<br>(1.58)  |
| Excluded country weight $\times$ year dummy | No                | Yes               | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               |
| Stocks and spillovers                       | Yes               | Yes               | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               |
| Firm fixed effects                          | Yes               | Yes               | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               |
| Industry $\times$ year fixed effects        | Yes               | Yes               | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               |
| Country $\times$ year fixed effects         | Yes               | Yes               | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               |
| Observations                                | 47 741            | 46 984            | 47 272            | 47 562            | 47 333            | 47 681           | 47 606            | 47 670            |
| Number of firms                             | 3252              | 3200              | 3218              | 3240              | 3225              | 3248             | 3243              | 3247              |

*Notes:* This table excludes one country at the time. Column 0 reproduces the baseline regression with normalized foreign wages. Columns 1–7 exclude the country in the column header in addition to the domestic country when computing the normalized foreign macroeconomic variables. Additionally, columns 1–7 control for the weight of the excluded country times year dummies. The average weight in the header reports the average country weight for the firms in the sample of column 1. All columns include firm, industry-year and country-year fixed effects. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

### Additional controls.

BHJ also recommend considering other shock-level variables countries with a large Rotemberg weight. Rotemberg weights require a linear shift-share instrument. When wages are computed as average of logs, the six countries with the largest Rotemberg weights are the UK, FR, SE, DE, US, and BE. Our results are also robust to excluding Belgium and Sweden.

**Table A.31:** Including additional controls

| Dependent variable                   | Auto95                      |                    |                    |                   |                  |                  |                   |                   |                   |
|--------------------------------------|-----------------------------|--------------------|--------------------|-------------------|------------------|------------------|-------------------|-------------------|-------------------|
|                                      | <i>Domestic and foreign</i> |                    |                    |                   |                  |                  | <i>Foreign</i>    |                   |                   |
|                                      | (1)                         | (2)                | (3)                | (4)               | (5)              | (6)              | (7)               | (8)               | (9)               |
| Low-skill wage                       | 2.75***<br>(0.86)           | 2.90***<br>(0.88)  | 2.70***<br>(0.92)  | 3.09***<br>(1.17) | 2.56**<br>(1.15) | 2.48**<br>(1.18) | 5.22***<br>(1.52) | 5.30***<br>(1.55) | 6.95***<br>(1.87) |
| High-skill wage                      | -2.37***<br>(0.74)          | -2.44***<br>(0.80) | -3.06***<br>(0.92) | -1.24<br>(1.00)   | -1.86*<br>(1.06) | -2.25*<br>(1.15) | -2.93**<br>(1.46) | -2.69*<br>(1.45)  | -2.90*<br>(1.73)  |
| GDP gap                              | -4.96*<br>(2.76)            | -3.15<br>(2.75)    | -4.08<br>(2.70)    | 5.57<br>(6.90)    | 6.07<br>(7.02)   | 5.21<br>(6.87)   | 2.96<br>(5.33)    | 2.94<br>(4.88)    | 3.50<br>(5.45)    |
| Labor productivity                   | 0.70<br>(0.89)              | 0.49<br>(0.98)     | 1.06<br>(0.92)     | -2.89*<br>(1.69)  | -1.62<br>(1.78)  | -1.58<br>(1.78)  | -2.14<br>(1.55)   | -2.80*<br>(1.59)  | -3.72**<br>(1.73) |
| Offshoring                           | 4.15<br>(2.62)              |                    |                    | 11.62**<br>(5.45) |                  |                  | -1.88<br>(4.53)   |                   |                   |
| Long-term interest rate              |                             | -0.05<br>(0.07)    |                    |                   | 0.09<br>(0.11)   |                  |                   | -0.03<br>(0.06)   |                   |
| Low-skill wage (iw)                  |                             |                    | -0.14<br>(0.45)    |                   |                  | -0.00<br>(0.46)  |                   |                   | 0.05<br>(0.54)    |
| High-skill wage (iw)                 |                             |                    | 0.45<br>(0.39)     |                   |                  | 0.25<br>(0.37)   |                   |                   | -0.23<br>(0.46)   |
| Stocks and spillovers                | Yes                         | Yes                | Yes                | Yes               | Yes              | Yes              | Yes               | Yes               | Yes               |
| Firm fixed effects                   | Yes                         | Yes                | Yes                | Yes               | Yes              | Yes              | Yes               | Yes               | Yes               |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes                | Yes               | Yes              | Yes              | Yes               | Yes               | Yes               |
| Country $\times$ year fixed effects  | No                          | No                 | No                 | Yes               | Yes              | Yes              | Yes               | Yes               | Yes               |
| Observations                         | 48 091                      | 47 670             | 47 329             | 47 741            | 47 446           | 46 981           | 47 741            | 47 348            | 35 485            |
| Number of firms                      | 3255                        | 3228               | 3204               | 3252              | 3228             | 3200             | 3252              | 3224              | 2429              |

*Notes:* This table tests three alternative explanations. Offshoring denotes the log weighted averages of the share of foreign value added in gross value added in manufacturing. Long-term interest rate denotes the real yield on 10-year government bonds. Low-skill wages (iw) and high-skill wages (iw) compute log weighted averages of wages in the countries where the firm's inventors are located. All columns include firm and industry-year fixed effects. Columns 4–9 add country-year fixed effects. Columns 7–9 use the normalized foreign variables as defined in the text. Low-skill wage (iw) and high-skill wage (iw) in Column 9 are still the total wages. Normalized offshoring is defined similarly to normalized foreign low-skill wages; normalized foreign long-term interest rate is defined like normalized foreign GDP gap. Standard errors are clustered at firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

that may bias results. Increased offshoring in the foreign country might reduce both wages and the willingness to buy automation technology. We measure offshoring at the country level as the share of foreign value-added in the gross value-added in manufacturing (Timmer et al., 2014) and compute it at the firm-level as the other macro variables. The real interest rate may be an important determinant of the cost of purchasing equipment and we control for the real yield on 10-year government bonds.<sup>52</sup> Labor costs could affect inventing firms through their R&D costs. We re-build our firm-specific wage variables using weights based on the location of inventors instead of patent offices and control for these inventor-location-weighted wages. Table A.31 reports the results, our coefficients on total and foreign low-skill wages remain largely stable.

**Borusyak and Hull (2021).** Borusyak and Hull (2021) show that a regression

<sup>52</sup>We obtain data for 21 countries (AT AU BE CA CH DE DK ES FI FR GB GR IE IT JP KR LU NL PT SE US) from the IMF and the OECD and deflate nominal yields using the manufacturing PPI. We compute the variable at the firm-level using patent weights for these 21 countries only.

using a logged shift-share measure may be biased due to the non-linearity of the log function. Table A.27 already shows firm-level regressions with a linear independent variable (the average of log inverse skill premium). Table A.32 implements Borusyak and Hull (2021)’s suggested correction in our default specification to remove the potential bias.<sup>53</sup> The results remain very similar.

**Table A.32:** Borusyak and Hull (2021)’s correction

|                                      | Auto95                      |                    |                   |                    |                  |                   |                    |                   |                    |
|--------------------------------------|-----------------------------|--------------------|-------------------|--------------------|------------------|-------------------|--------------------|-------------------|--------------------|
|                                      | <i>Domestic and foreign</i> |                    |                   |                    |                  |                   | <i>Foreign</i>     |                   |                    |
|                                      | (1)                         | (2)                | (3)               | (4)                | (5)              | (6)               | (7)                | (8)               | (9)                |
| Low-skill wage                       | 2.35***<br>(0.77)           | 2.21***<br>(0.84)  | 3.83***<br>(0.97) | 1.61*<br>(0.95)    | 2.21**<br>(1.10) | 4.24***<br>(1.27) | 5.18***<br>(1.42)  | 5.33***<br>(1.51) | 3.43**<br>(1.67)   |
| High-skill wage                      | -1.99***<br>(0.71)          | -2.22***<br>(0.77) | -0.80<br>(0.81)   | -2.73***<br>(0.96) | -1.41<br>(1.06)  | -1.49<br>(1.05)   | -3.72***<br>(1.26) | -3.53**<br>(1.58) | -3.78***<br>(1.25) |
| GDP gap                              | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Labor productivity                   | No                          | Yes                | No                | No                 | Yes              | No                | No                 | Yes               | No                 |
| GDP per capita                       | No                          | No                 | Yes               | No                 | No               | Yes               | No                 | No                | Yes                |
| Stocks and spillovers                | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Firm fixed effects                   | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Country $\times$ year fixed effects  | No                          | No                 | No                | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Observations                         | 48 091                      | 48 091             | 48 091            | 47 741             | 47 741           | 47 741            | 47 741             | 47 741            | 47 741             |
| Number of firms                      | 3255                        | 3255               | 3255              | 3252               | 3252             | 3252              | 3252               | 3252              | 3252               |

*Notes:* This table replicates the baseline regression applying the correction suggested by Borusyak and Hull (2021). We sample with replacement the entire path of log macroeconomic variables (wages, labor productivity, GDP per capita, and GDP gap) for each firm with 4000 draws, take the average value, and subtract it from the original macroeconomic variable. Significance levels at \*10%, \*\*5%, \*\*\*1%.

### A.6.2 Other results and robustness checks

This Appendix presents a number of additional results. We first include additional control variables, second we consider alternative specifications (long-differences and different clustering) and third we look at alternative measures of firm-level wages and innovation.

**Middle-skill wages.** Lewis (2011) focuses on the effect of the low- to middle-skill ratio on the adoption of automation technologies. Table A.33 looks at the effect of middle-skill wages on automation innovations. A clear pattern emerges: low-skill wages always have a positive and significant effect, while middle-skill wages have a positive effect in regressions without low-skill wages but a negative effect otherwise. This is also in line with Graetz and Michaels (2018) who find that robots decrease the share of low-skill labor and increase the share of both high and middle-skill labor (and in contrast

<sup>53</sup>The correction consists in rescaling the original variables as follows: We sample with replacement the entire path of macroeconomic variables for each firm. We take the average across many draws and remove it from the original macroeconomic variables.

**Table A.33:** Middle-skill wages

| Dependent variable                   | Auto95                      |                    |                   |                   |                   |                  |                   |                   |                  |
|--------------------------------------|-----------------------------|--------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|------------------|
|                                      | <i>Domestic and foreign</i> |                    |                   |                   |                   |                  | <i>Foreign</i>    |                   |                  |
|                                      | (1)                         | (2)                | (3)               | (4)               | (5)               | (6)              | (7)               | (8)               | (9)              |
| Low-skill wage                       | 5.88***<br>(1.44)           |                    | 4.18***<br>(1.36) | 5.72***<br>(2.08) |                   | 4.44**<br>(2.10) | 8.89***<br>(3.13) |                   | 7.83**<br>(3.15) |
| Middle-skill wage                    | -5.01***<br>(1.53)          | 2.78***<br>(1.06)  | -2.08<br>(1.63)   | -4.45*<br>(2.37)  | 2.80*<br>(1.44)   | -2.54<br>(2.59)  | -5.63<br>(3.51)   | 5.02***<br>(1.86) | -3.52<br>(3.70)  |
| High-skill wage                      |                             | -3.06***<br>(0.92) | -2.14**<br>(0.88) |                   | -2.56**<br>(1.17) | -1.50<br>(1.18)  |                   | -3.39**<br>(1.57) | -2.16<br>(1.54)  |
| GDP gap                              | -3.35<br>(2.68)             | -4.74*<br>(2.68)   | -4.20<br>(2.71)   | 5.95<br>(6.73)    | 5.35<br>(6.92)    | 5.26<br>(6.94)   | 1.86<br>(5.05)    | 3.02<br>(4.98)    | 1.30<br>(5.20)   |
| Labor productivity                   | -0.07<br>(0.88)             | 1.29<br>(0.91)     | 0.97<br>(0.91)    | -2.94*<br>(1.62)  | -1.24<br>(1.72)   | -1.78<br>(1.77)  | -2.99**<br>(1.45) | -2.29<br>(1.67)   | -2.13<br>(1.61)  |
| Stocks and spillovers                | Yes                         | Yes                | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               | Yes              |
| Firm fixed effects                   | Yes                         | Yes                | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               | Yes              |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes               | Yes               | Yes               | Yes              | Yes               | Yes               | Yes              |
| Country $\times$ year fixed effects  | No                          | No                 | No                | Yes               | Yes               | Yes              | Yes               | Yes               | Yes              |
| Observations                         | 48 091                      | 48 091             | 48 091            | 47 741            | 47 741            | 47 741           | 47 741            | 47 741            | 47 741           |
| Number of firms                      | 3255                        | 3255               | 3255              | 3252              | 3252              | 3252             | 3252              | 3252              | 3252             |

*Notes:* This table reports the effect of middle-skill wages. All columns include firm and industry-year fixed effects. Columns 4–6 add country-year fixed effects. In Columns 7–9, the macroeconomic variables are the normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

with the literature on IT which tends to find more negative effects for middle-skill workers). Nevertheless, we prefer not to over-emphasize these results because low- and middle-skill wages are strongly correlated (see Table A.5).

**Firm-size.** Firms of different sizes may be on different trends in automation innovation. In Table A.34, we group firms into four bins according to their number of automation patents in 1995 and allow for bin-year fixed effects. We find similar results.

**Table A.34:** Firm bin size - year fixed effects

|                                      | Auto95               |                    |                   |                    |                  |                   |                    |                   |                    |
|--------------------------------------|----------------------|--------------------|-------------------|--------------------|------------------|-------------------|--------------------|-------------------|--------------------|
|                                      | Domestic and foreign |                    |                   |                    |                  |                   | Foreign            |                   |                    |
|                                      | (1)                  | (2)                | (3)               | (4)                | (5)              | (6)               | (7)                | (8)               | (9)                |
| Low-skill wage                       | 3.11***<br>(0.79)    | 2.83***<br>(0.84)  | 3.63***<br>(0.96) | 2.38**<br>(0.98)   | 2.78**<br>(1.12) | 3.75***<br>(1.26) | 4.45***<br>(1.31)  | 5.73***<br>(1.55) | 4.78***<br>(1.77)  |
| High-skill wage                      | -2.38***<br>(0.71)   | -2.83***<br>(0.78) | -1.86**<br>(0.81) | -2.87***<br>(0.95) | -2.01*<br>(1.08) | -1.96*<br>(1.04)  | -4.78***<br>(1.32) | -2.98**<br>(1.48) | -4.59***<br>(1.41) |
| GDP gap                              | -2.79<br>(2.72)      | -3.41<br>(2.82)    | -1.60<br>(2.89)   | 4.39<br>(6.78)     | 5.46<br>(6.83)   | 6.74<br>(7.11)    | -0.28<br>(4.66)    | 2.39<br>(4.93)    | 0.34<br>(5.28)     |
| Labor productivity                   |                      | 1.08<br>(0.91)     |                   |                    | -1.96<br>(1.77)  |                   |                    | -2.91*<br>(1.62)  |                    |
| GDP per capita                       |                      |                    | -1.45<br>(1.33)   |                    |                  | -3.36*<br>(1.97)  |                    |                   | -0.58<br>(2.08)    |
| Stocks and spillovers                | Yes                  | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Firm fixed effects                   | Yes                  | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Industry $\times$ year fixed effects | Yes                  | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Bin $\times$ year fixed effects      | Yes                  | Yes                | Yes               | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Country $\times$ year fixed effects  | No                   | No                 | No                | Yes                | Yes              | Yes               | Yes                | Yes               | Yes                |
| Observations                         | 48 091               | 48 091             | 48 091            | 47 741             | 47 741           | 47 741            | 47 741             | 47 741            | 47 741             |
| Number of firms                      | 3255                 | 3255               | 3255              | 3252               | 3252             | 3252              | 3252               | 3252              | 3252               |

*Notes:* This table controls for the size of the firms. Firms are classified into five bins by the stock of total patents in 1995 with 25th, 50th, 75th, and 95th percentiles as four thresholds. All columns include firm, industry-year and bin-year fixed effects. Columns 4-9 add country-year fixed effects. In Columns 7-9, the macroeconomic variables are the normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Long-difference.** We now turn to alternative specifications. For most of our analysis, we follow the large patent literature and rely on a panel setting using the Poisson estimator, which best handles the count data nature of our dependent variable. In Table A.35, we conduct a long-difference estimation. To allow for zeros in the number of patents, we use the arcsinh transformation and construct ten 5-year overlapping differences from our 15 years of data. Columns (1)-(6) focus on firms that patented at least once over the period considered (now 1995-2013), mirroring what a Poisson regression would do. We find a positive effect of low-skill wages and a negative effect of high-skill wages – though, in one specification, the positive effect of low-skill wages is non-significant. The inverse skill premium, however, always has a positive and significant effect. The diminished significance of low-skill wages reflects the noisy behavior of one-time patenters and the difference in functional forms between the log function and arcsinh for low patent counts. Columns (7)-(9) restrict attention to firms that have patented at least twice and recover the same results as in our Poisson regressions. These results suggest that automation responds to medium-run changes in wages.

**Table A.35:** Five-year difference estimation

| Dependent variable                    | $\Delta \text{Arcsinhauto95}$  |                   |                    |                   |                    |                  |                                 |                    |                    |
|---------------------------------------|--------------------------------|-------------------|--------------------|-------------------|--------------------|------------------|---------------------------------|--------------------|--------------------|
|                                       | At least one auto95 innovation |                   |                    |                   |                    |                  | At least two auto95 innovations |                    |                    |
|                                       | <i>Domestic and Foreign</i>    |                   |                    |                   | <i>Foreign</i>     |                  | <i>Dom. and Fgn.</i>            | <i>Fgn.</i>        |                    |
|                                       | (1)                            | (2)               | (3)                | (4)               | (5)                | (6)              | (7)                             | (8)                | (9)                |
| $\Delta$ Low-skill wage               | 1.14***<br>(0.36)              |                   | 0.81*<br>(0.47)    |                   | 1.00<br>(0.67)     |                  | 2.14***<br>(0.55)               | 1.71**<br>(0.72)   | 2.45**<br>(1.01)   |
| $\Delta$ High-skill wage              | -1.05***<br>(0.31)             |                   | -1.40***<br>(0.45) |                   | -2.05***<br>(0.68) |                  | -1.67***<br>(0.47)              | -2.13***<br>(0.68) | -3.57***<br>(0.99) |
| $\Delta$ Low-skill / High-skill wages |                                | 1.09***<br>(0.28) |                    | 1.08***<br>(0.38) |                    | 1.49**<br>(0.59) |                                 |                    |                    |
| $\Delta$ GDP gap                      | -0.82<br>(1.04)                | -0.86<br>(1.04)   | 0.87<br>(1.93)     | 1.00<br>(1.93)    | -0.31<br>(1.65)    | 0.32<br>(1.53)   | -1.39<br>(1.41)                 | 0.96<br>(2.75)     | -0.03<br>(2.33)    |
| $\Delta$ Labor productivity           | -0.39<br>(0.38)                | -0.32<br>(0.30)   | 0.14<br>(0.60)     | -0.34<br>(0.45)   | 0.88<br>(0.64)     | 0.06<br>(0.33)   | -0.67<br>(0.56)                 | -0.19<br>(0.90)    | 1.06<br>(0.96)     |
| Spillovers                            | Yes                            | Yes               | Yes                | Yes               | Yes                | Yes              | Yes                             | Yes                | Yes                |
| Industry $\times$ year fixed effects  | Yes                            | Yes               | Yes                | Yes               | Yes                | Yes              | Yes                             | Yes                | Yes                |
| Country $\times$ year fixed effects   | No                             | No                | Yes                | Yes               | Yes                | Yes              | No                              | Yes                | Yes                |
| Observations                          | 32 550                         | 32 550            | 32 520             | 32 520            | 32 520             | 32 520           | 21 890                          | 21 870             | 21 870             |
| Number of firms                       | 3255                           | 3255              | 3252               | 3252              | 3252               | 3252             | 2189                            | 2187               | 2187               |

*Notes:* This table conducts five-year difference regressions. Estimation is done by OLS for the years  $t=2000-2009$ . The dependent variable is the difference between the arcsinh of the sum of yearly auto95 patents in  $t$  to  $t+4$  and the arcsinh of the sum of yearly auto95 patents in  $t-5$  to  $t-1$ . All independent variables are the sum of yearly counterparts from  $t-4$  to  $t$ . Columns 1–6 focus on firms that have at least patented once in 1995–2013 while columns 7–9 restrict attention to firms that patented at least twice in 1995–2013. All columns include industry-year fixed effects. Columns 3–6 and 8–9 add country-year fixed effects. In Columns 3, 4, and 9 the macroeconomic variables are normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Clustering level.** In the baseline specification, we cluster at the firm level to account for auto-correlation in errors. Firms that share similar weight distributions may be affected by common shocks. The best way to address this issue is through the Monte-Carlo simulations of Table 8. As an alternative, we cluster standard errors at the home country level in Table A.36. If anything, this tends to reduce the standard error on low-skill wages. A potential explanation for the negatively correlated error terms is that a successful innovator may capture the market thereby discouraging innovation by its competitors. In addition, standard errors may overstate confidence levels if the number of clusters is small or the size distribution of clusters is skewed. To address this, Table A.36 also includes p-values for low-skill wages using the BDM bootstrap-t approach of Cameron, Gelbach and Miller (2008). All coefficients of interest remain significant.

**Different weights.** We now turn to different measures of firm-level wages. First, we look at alternatives to pre-multiplying patent weights with  $GDP^{0.35}$  (see equation (3)) in Table A.12. We either use patent weights directly, or multiply them by  $GDP$ , or by total payment to low-skill workers raised to the power of 0.35,  $(w_L L)^{0.35}$ . These latter weights may better measure the potential market for technology that automates

**Table A.36:** Baseline regressions for auto95 with country-level clustering

|                                      | Auto95                                  |                                         |                                         |                                         |                                         |                                        |                                         |                                         |                                        |
|--------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|----------------------------------------|-----------------------------------------|-----------------------------------------|----------------------------------------|
|                                      | (1)                                     | (2)                                     | (3)                                     | (4)                                     | (5)                                     | (6)                                    | (7)                                     | (8)                                     | (9)                                    |
| Low-skill wage                       | 2.96***<br>(0.68)<br>[0.000]<br>{0.018} | 2.71***<br>(0.75)<br>[0.000]<br>{0.000} | 3.65***<br>(1.09)<br>[0.001]<br>{0.001} | 2.26***<br>(0.72)<br>[0.002]<br>{0.036} | 2.61***<br>(0.55)<br>[0.000]<br>{0.057} | 3.70**<br>(1.57)<br>[0.019]<br>{0.065} | 4.20***<br>(0.84)<br>[0.000]<br>{0.015} | 5.32***<br>(1.64)<br>[0.001]<br>{0.016} | 4.53**<br>(1.76)<br>[0.010]<br>{0.007} |
| High-skill wage                      | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                    | Yes                                     | Yes                                     | Yes                                    |
| GDP gap                              | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                    | Yes                                     | Yes                                     | Yes                                    |
| Labor productivity                   | No                                      | Yes                                     | No                                      | No                                      | Yes                                     | No                                     | No                                      | Yes                                     | No                                     |
| GDP per capita                       | No                                      | No                                      | Yes                                     | No                                      | No                                      | Yes                                    | No                                      | No                                      | Yes                                    |
| Stocks and spillovers                | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                    | Yes                                     | Yes                                     | Yes                                    |
| Firm fixed effects                   | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                    | Yes                                     | Yes                                     | Yes                                    |
| Industry $\times$ year fixed effects | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                     | Yes                                    | Yes                                     | Yes                                     | Yes                                    |
| Country $\times$ year fixed effects  | No                                      | No                                      | No                                      | Yes                                     | Yes                                     | Yes                                    | Yes                                     | Yes                                     | Yes                                    |
| Observations                         | 48 091                                  | 48 091                                  | 48 091                                  | 47 741                                  | 47 741                                  | 47 741                                 | 47 741                                  | 47 741                                  | 47 741                                 |
| Firms                                | 3255                                    | 3255                                    | 3255                                    | 3252                                    | 3252                                    | 3252                                   | 3252                                    | 3252                                    | 3252                                   |

*Notes:* This table reproduces the baseline table using different inference procedures. The standard errors in parentheses are clustered at country-level (instead of firm-level). The [ ] brackets report the associated p-values. To account for few clusters, the { } brackets report cluster-bootstrapped p-values following Cameron et. al (2008). Significance levels at \*10%, \*\*5%, \*\*\*1%.

low-skill work. The results remain similar.

**Table A.37:** Alternative weights

| Dependent variable                   | Auto95                          |                    |                                 |                    |                                 |                    |
|--------------------------------------|---------------------------------|--------------------|---------------------------------|--------------------|---------------------------------|--------------------|
|                                      | GDP <sup>0</sup>                |                    | GDP <sup>1</sup>                |                    | $(w_L \cdot L)^{0.35}$          |                    |
| Weight market size adj.              | <i>Dom.<br/>and fgn.</i><br>(1) | <i>Fgn.</i><br>(2) | <i>Dom.<br/>and fgn.</i><br>(3) | <i>Fgn.</i><br>(4) | <i>Dom.<br/>and fgn.</i><br>(5) | <i>Fgn.</i><br>(6) |
| Low-skill wage                       | 2.74**<br>(1.10)                | 3.62***<br>(1.19)  | 2.93***<br>(1.12)               | 4.20***<br>(1.39)  | 6.10***<br>(1.70)               | 5.29***<br>(1.53)  |
| High-skill wage                      | -3.45***<br>(1.06)              | -2.46**<br>(1.06)  | -2.92***<br>(1.03)              | -3.62***<br>(1.34) | -3.19**<br>(1.62)               | -3.49**<br>(1.34)  |
| GDP gap                              | -5.95<br>(5.15)                 | 1.40<br>(5.21)     | -3.81<br>(5.38)                 | -2.43<br>(3.65)    | -0.92<br>(3.89)                 | -0.62<br>(3.75)    |
| Labor productivity                   | 0.77<br>(1.53)                  | 0.23<br>(1.45)     | -0.28<br>(1.58)                 | -1.61<br>(1.42)    | -1.92<br>(1.59)                 | -2.27<br>(1.55)    |
| Stocks and spillovers                | Yes                             | Yes                | Yes                             | Yes                | Yes                             | Yes                |
| Firm fixed effects                   | Yes                             | Yes                | Yes                             | Yes                | Yes                             | Yes                |
| Industry $\times$ year fixed effects | Yes                             | Yes                | Yes                             | Yes                | Yes                             | Yes                |
| Country $\times$ year fixed effects  | Yes                             | Yes                | Yes                             | Yes                | Yes                             | Yes                |
| Observations                         | 47 597                          | 47 730             | 47 631                          | 47 597             | 47 730                          | 47 631             |
| Number of firms                      | 3249                            | 3250               | 3253                            | 3249               | 3250                            | 3253               |

*Notes:* This table varies the market size adjustment in the firm's country weights. Columns 1–2 do not adjust for GDP in the computation of the weights, Columns 3–4 use GDP instead of GDP<sup>0.35</sup> to adjust for country size and Columns 5–6 replace GDP with total low-skilled payment  $w_L * L$  in the baseline formula. All regressions include firm, country, year and industry-year fixed effects. In columns 2, 4, and 6 the macroeconomic variables are the normalized foreign variables as described in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Different deflators and wages.** Second, we look at other macro measures of wages

(our baseline regressions use manufacturing wages deflated by local PPI and converted in USD with the 1995 exchange rate). Table A.38 shows that our results (with foreign wages and country-year fixed effects) are robust to converting in USD yearly or in another year (2005), using a GDP deflator or replacing manufacturing wages with total wages.

**Table A.38:** Robustness to total wages and different deflators

| Dependent variable                   | Auto95                                          |                                                       |                                            |                                                 |                                                       |
|--------------------------------------|-------------------------------------------------|-------------------------------------------------------|--------------------------------------------|-------------------------------------------------|-------------------------------------------------------|
| Sector                               | Manufacturing                                   |                                                       |                                            | Total                                           |                                                       |
| Deflator                             | Manufacturing PPI,<br>conversion in 2005<br>(1) | US manufacturing PPI,<br>conversion every year<br>(2) | GDP deflator,<br>conversion in 1995<br>(3) | Manufacturing PPI,<br>conversion in 1995<br>(4) | US manufacturing PPI,<br>conversion every year<br>(5) |
| <i>Foreign:</i>                      |                                                 |                                                       |                                            |                                                 |                                                       |
| Low-skill wage                       | 5.18***<br>(1.54)                               | 4.50***<br>(1.42)                                     | 5.18***<br>(1.95)                          | 5.91**<br>(2.78)                                | 5.40***<br>(2.05)                                     |
| High-skill wage                      | -2.59*<br>(1.39)                                | -3.60**<br>(1.43)                                     | -2.53*<br>(1.48)                           | -2.50<br>(2.33)                                 | -3.38<br>(2.30)                                       |
| GDP gap                              | 2.48<br>(4.86)                                  | 1.42<br>(4.91)                                        | 2.38<br>(4.92)                             | 0.95<br>(4.51)                                  | 0.20<br>(4.65)                                        |
| Labor productivity                   | -2.75*<br>(1.53)                                | -1.46<br>(1.56)                                       | -2.73*<br>(1.64)                           | -3.67<br>(3.08)                                 | -3.05<br>(2.92)                                       |
| Stocks and spillovers                | Yes                                             | Yes                                                   | Yes                                        | Yes                                             | Yes                                                   |
| Firm fixed effects                   | Yes                                             | Yes                                                   | Yes                                        | Yes                                             | Yes                                                   |
| Industry $\times$ year fixed effects | Yes                                             | Yes                                                   | Yes                                        | Yes                                             | Yes                                                   |
| Country $\times$ year fixed effects  | Yes                                             | Yes                                                   | Yes                                        | Yes                                             | Yes                                                   |
| Observations                         | 47 741                                          | 47 741                                                | 47 741                                     | 47 741                                          | 47 741                                                |
| Number of firms                      | 3252                                            | 3252                                                  | 3252                                       | 3252                                            | 3252                                                  |

*Notes:* This table shows robustness to different wage conversions. Columns 1–3 use manufacturing wages and columns 4 and 5 total wages. In column 1, macroeconomic variables are deflated with the local manufacturing PPI and converted to USD in 2005. In Columns 2 and 5 they are converted to USD every year and deflated with the US manufacturing PPI. In Column 3, macroeconomic variables are deflated with the local GDP deflator and converted to USD in 1995. In Column 4, macroeconomic variables are deflated with the local manufacturing PPI and converted to USD in 1995. All regressions include firm fixed effects, industry-year fixed effects and country-year fixed effects. In all columns, the macroeconomic variables are the normalized foreign variables as defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Citations.** Finally, we look at other measures of innovation. Table A.39 investigates whether our results are robust to focusing on patents of higher quality and weighs patents by citations. We add to each patent the number of citations received within 5 years normalized by technology field, patent office and year of application, and winsorized at the 75<sup>th</sup> percentile. We find similar coefficients as in the baseline, which shows that our results are not driven by low-quality innovations.<sup>54</sup>

<sup>54</sup>If we do not winsorize the patent counts at the 75<sup>th</sup> percentile, we lose significance in columns (4) and (5). The number of citations is quite right-skewed and one possible interpretation is that conditional on R&D investment, whether an innovation turns out to be of very high quality is largely random. This dampens the effect of low-skill wages on (non-winsorized) citations-weighted patents.

**Table A.39:** Citations-weighted patents

| Dependent variable                   | Citations-weighted auto95   |                    |                   |                    |                  |                  |                    |                   |                    |
|--------------------------------------|-----------------------------|--------------------|-------------------|--------------------|------------------|------------------|--------------------|-------------------|--------------------|
|                                      | <i>Domestic and foreign</i> |                    |                   |                    |                  |                  | <i>Foreign</i>     |                   |                    |
|                                      | (1)                         | (2)                | (3)               | (4)                | (5)              | (6)              | (7)                | (8)               | (9)                |
| Low-skill wage                       | 2.50***<br>(0.85)           | 2.27**<br>(0.91)   | 3.22***<br>(1.03) | 1.79*<br>(1.07)    | 2.21*<br>(1.25)  | 3.30**<br>(1.37) | 4.04***<br>(1.39)  | 5.16***<br>(1.56) | 4.28**<br>(1.80)   |
| High-skill wage                      | -2.25***<br>(0.82)          | -2.64***<br>(0.86) | -1.52*<br>(0.88)  | -3.00***<br>(1.08) | -2.10*<br>(1.12) | -1.98*<br>(1.17) | -4.79***<br>(1.34) | -3.23**<br>(1.54) | -4.65***<br>(1.47) |
| GDP gap                              | -3.38<br>(2.62)             | -3.89<br>(2.70)    | -1.73<br>(2.78)   | 3.28<br>(6.62)     | 4.42<br>(6.61)   | 5.90<br>(6.92)   | -1.61<br>(4.41)    | 0.77<br>(4.71)    | -1.15<br>(5.01)    |
| Labor productivity                   |                             | 0.90<br>(0.95)     |                   |                    | -2.06<br>(1.85)  |                  |                    | -2.53<br>(1.61)   |                    |
| GDP per capita                       |                             |                    | -2.01<br>(1.36)   |                    |                  | -3.75*<br>(2.06) |                    |                   | -0.42<br>(2.19)    |
| Stocks and spillovers                | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes              | Yes                | Yes               | Yes                |
| Firm fixed effects                   | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes              | Yes                | Yes               | Yes                |
| Industry $\times$ year fixed effects | Yes                         | Yes                | Yes               | Yes                | Yes              | Yes              | Yes                | Yes               | Yes                |
| Country $\times$ year fixed effects  | No                          | No                 | No                | Yes                | Yes              | Yes              | Yes                | Yes               | Yes                |
| Observations                         | 48 091                      | 48 091             | 48 091            | 47 741             | 47 741           | 47 741           | 47 741             | 47 741            | 47 741             |
| Number of firms                      | 3255                        | 3255               | 3255              | 3252               | 3252             | 3252             | 3252               | 3252              | 3252               |

*Notes:* This table weighs patents by citations. We add to each auto95 patent the number of citations received within 5 years normalized by technological field, patent office, and year of application, and winsorized at the 75th percentile. All columns include firm and industry-year fixed effects. Columns 4–9 add country-year fixed effects. In Columns 7–9 the macroeconomic variables are the normalized foreign variables defined in the text. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

**Innovation types.** We look at other definitions or subcategories of automation innovations in regressions with foreign wages in Table A.40. The results are robust to excluding the codes that we added to the definition of the machinery technology field listed in footnote 11. Though the coefficients are smaller, they are also robust to using the laxer auto80 definition of automation innovations. Subcategories of automation innovations are defined by re-classifying codes according to the prevalence of each category of automation keywords. We find large effects of low-skill wages on automat\* and robot patents; but no significant effect on CNC patents, for which the sample size is smaller.

### A.6.3 Computing automation elasticities from the literature

In this Appendix, we explain how we compute the elasticities reported in Section 4.4. Lewis (2011) identifies low-skill workers as high-school dropouts and middle-skill workers as high-school graduate, which does not align with our analysis. Nevertheless, he estimates that a 1 point increase in the ratio of low- to middle-skill workers decreases the number of technologies adopted by 7.75 (Table V, column 2), decreases  $\ln(w_L/w_M)$  by 0.199 (Table VIII, column 2) and increases  $\ln(w_H/w_M)$  by 0.474 (Table VIII, column 5), so that  $\ln(w_L/w_H)$  decreases by  $-0.673$ . The mean number of adopted technologies

**Table A.40:** Innovation categories

| Dependent variable                   | Auto95            | AutoX95           | Auto80            | Automat*90         | Automat*80        | Robot90            | Robot80           | CNC90            | CNC80           |
|--------------------------------------|-------------------|-------------------|-------------------|--------------------|-------------------|--------------------|-------------------|------------------|-----------------|
|                                      | (0)               | (1)               | (2)               | (3)                | (4)               | (5)                | (6)               | (7)              | (8)             |
| <i>Foreign:</i>                      |                   |                   |                   |                    |                   |                    |                   |                  |                 |
| Low-skill wage                       | 5.32***<br>(1.56) | 5.42***<br>(1.62) | 3.56***<br>(1.32) | 7.48***<br>(2.10)  | 5.94***<br>(1.96) | 5.92*<br>(3.32)    | 7.49***<br>(2.54) | -1.48<br>(4.08)  | -1.56<br>(3.05) |
| High-skill wage                      | -2.87*<br>(1.47)  | -1.42<br>(1.63)   | -2.16<br>(1.32)   | -2.49<br>(1.90)    | -2.09<br>(1.77)   | 0.51<br>(3.01)     | -3.06<br>(2.37)   | 5.52<br>(5.58)   | 1.75<br>(3.61)  |
| GDP gap                              | 2.28<br>(4.92)    | 0.62<br>(4.60)    | 1.91<br>(2.85)    | 8.31*<br>(4.93)    | 4.23<br>(4.42)    | 6.03<br>(8.15)     | 1.22<br>(6.79)    | -1.69<br>(12.03) | -1.17<br>(9.68) |
| Labor productivity                   | -2.57<br>(1.60)   | -3.87**<br>(1.71) | -1.78<br>(1.22)   | -5.41***<br>(1.82) | -4.49**<br>(1.75) | -7.65***<br>(2.81) | -5.70**<br>(2.25) | -4.43<br>(5.19)  | -1.03<br>(3.25) |
| Stocks and spillovers                | Yes               | Yes               | Yes               | Yes                | Yes               | Yes                | Yes               | Yes              | Yes             |
| Firm fixed effects                   | Yes               | Yes               | Yes               | Yes                | Yes               | Yes                | Yes               | Yes              | Yes             |
| Industry $\times$ year fixed effects | Yes               | Yes               | Yes               | Yes                | Yes               | Yes                | Yes               | Yes              | Yes             |
| Country $\times$ year fixed effects  | Yes               | Yes               | Yes               | Yes                | Yes               | Yes                | Yes               | Yes              | Yes             |
| Observations                         | 47 741            | 45 928            | 97 705            | 32 424             | 48 900            | 15 831             | 23 268            | 7080             | 13 617          |
| Number of firms                      | 3252              | 3150              | 6561              | 2244               | 3329              | 1151               | 1632              | 547              | 1001            |

*Notes:* This table analyzes the effect of wages on different automation innovation categories. AutoX95 excludes the C/IPC codes which we added when defining the machinery technological field. Auto80 lowers the threshold to define automation innovation to the 80th percentile of the C/IPC 6-digit distribution. Automat\*90 and Automat\*80 only count words associated with automat. Robot90 and Robot80 only count words associated with robot. CNC90 and CNC80 words associated with CNC. 90 and 80 refer to the thresholds used to define the corresponding technology categories, which are the 90th and 80th percentile of the distribution of automation keywords for 6-digit C/IPC codes. The macroeconomic variables are the normalized foreign variables as defined in the text. Stocks and spillovers are computed with respect to the dependent variable. All regressions include firm fixed effects, industry-year, and country-year fixed effects. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

is 3.09, while the mean change in the ratio of low- to middle-skill workers is  $-0.03$  (Table I). From this, we can back an elasticity of automation adoption with respect to the inverse skill premium of  $[\ln(3.09 - 7.75 \times 0.03) - \ln(3.09)] / [0.673 \times 0.03] = 3.6$ .

Acemoglu and Restrepo (2022) measure aging as the predicted change in the ratio of above 56 to below 56 workers between 1995 and 2025. They find that aging leads to an increase in the log ratio of robot imports over all intermediate imports of 1.96 (Table 4, column 3) and an increase in the log number of robotics over all patents of 0.75 (Table 5, column 3). They also report that aging between 1990 and 2015 is associated with a relative increase of blue-collar manufacturing wages compared to average wages of 0.418 across US commuting zones (Table A.20, Panel B, column 4). Taking ratios and adjusting for the different time lengths gives an elasticity of  $\frac{1.96}{0.418} \frac{25}{30} = 3.9$  for adoption and  $\frac{0.75}{0.418} \frac{25}{30} = 1.5$  for innovation.

Finally, we report on elasticities in the adoption of new technologies in footnote 41. Baptista (2000) studies the adoption of CNC machines in the UK. He estimates the effect of the number of previous adopters in an area on the hazard rate of adoption. Using the coefficient from their Table 3 and the mean number of adopters from Table 2, one gets that a 1% increase in the number of local adopters reduces the hazard rate of adoption by 0.08%. No (2008) looks at the adoption of advanced manufacturing

technologies in Canada and reports elasticities with respect to the number of previous adopters in similar industries between 0.0012 and 0.0015 (their Table 3 and 4). Finally, Bekes and Harasztozi (2020) shows that Hungarian firms are more likely to import specific machines when a nearby peer already imports the same machine. Combining the coefficient of Table 7 (0.003—coefficients in the table are multiplied by 100) with the probability that there is a peer (0.2 from their Table 4) and an average hazard rate of importing of 1%, we get an elasticity of 0.06.

#### A.6.4 Macroeconomic interpretation of the regression coefficients

This section provides details on the simulation results of Section 4.4. Table A.41 shows the exact regression that supports our simulations. We jointly estimate the effect of the inverse skill premium on `auto95` and `pauto95` innovations (without restricting attention to the sample of firms of the baseline regression). This requires that we compute separately the stocks and spillovers of `auto95` innovations, `pauto95` innovations and non-machinery innovations. We also include quadratic terms for the knowledge spillovers.<sup>55</sup>

Recomputing the spillover variables involves two complications. First, our model applies only to the number of innovations, not their location. To allocate innovations to countries, we assign the simulated innovations proportionally to contemporaneous inventor weights of the firms (while the spillover variables are computed using pre-determined inventor weights). These contemporaneous weights reflect the distribution of where firms' innovators are located in the respective year (or the closest year if there's no patenting).

Second, our regression dataset does not include all firms with biadic innovations but our spillover variables are computed using country-level stocks of biadic innovations. To account for this, we assume that out-of-sample firms respond similarly to in-sample firms. When assigning simulated innovations to countries, we increase the innovations by those of out-of-sample firms so that the ratio of in-sample to out-of-sample innovations in that country-year remains the same as in the data. We make this adjustment for countries with at least 10 in-sample machinery patents.

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<sup>55</sup>The coefficients on knowledge spillovers in log linear regressions are greater than 1 leading to an explosive behavior. Coefficients on the knowledge spillover squares are significant which justifies the inclusion of the square terms. We also use  $\ln(1+)$  to compute stocks and spillovers in this exercise. This has no effect on the regression results but ensures a more stable behavior in the simulations.

**Table A.41:** Regression supporting the simulation of Figure 4

| Dependent variable                   | Auto95             | Pauto95           |
|--------------------------------------|--------------------|-------------------|
|                                      | (1)                | (2)               |
| Low-skill / High-skill wages         | 2.51***<br>(0.69)  | 0.44<br>(0.53)    |
| Stock automation                     | -0.15***<br>(0.05) | 0.13***<br>(0.03) |
| Stock non-automation                 | 0.34***<br>(0.06)  | 0.27***<br>(0.03) |
| Spillovers automation                | 2.24**<br>(0.96)   | -1.01<br>(0.63)   |
| Spillovers automation squared        | -0.10*<br>(0.06)   | 0.04<br>(0.04)    |
| Spillovers non-automation            | 4.44*<br>(2.32)    | 4.42***<br>(1.50) |
| Spillovers non-automation squared    | -0.20*<br>(0.12)   | -0.13<br>(0.08)   |
| GDP gap                              | Yes                | Yes               |
| Non-machinery stock                  | Yes                | Yes               |
| Non-machinery spillovers             | Yes                | Yes               |
| Non-machinery spillovers squared     | Yes                | Yes               |
| Firm fixed effects                   | Yes                | Yes               |
| Industry $\times$ year fixed effects | Yes                | Yes               |
| Country $\times$ year fixed effects  | No                 | No                |
| Observations                         | 48 091             | 155 183           |
| Number of firms                      | 3255               | 10 382            |

*Notes:* This table shows regressions of automation (column 1) and non-automation machinery innovations (column 2) on the inverse skill-premium, the GDP gap, and firm-level stock and spillover variables. We consider automation, non-automation, and non-machinery stocks and spillovers separately and include squared spillovers. Stocks and spillovers are computed as  $\log(1+)$ . The regressions include firm and year-industry fixed effects. Standard errors are clustered at the firm-level and reported in parentheses. Significance levels at \*10%, \*\*5%, \*\*\*1%.

Even without any change in the skill premium, the noise in the Poisson process means that the exact number of patents in each country can vary from one simulation to the next. If the spillover variables are kept as in the data, the average effect of this noise is null, and the average simulation (with no change in the skill premium) looks exactly like the data series. However, when the spillover variables at time  $t$  are updated to reflect the simulated innovations in the years before  $t - 2$ , the predicted number of innovations at  $t$  may be different from that in the data. This is why the baseline curve in Figure 4 differs from the data series, especially toward the end of the sample. And this is also why the total effect of the change in the skill premium should be computed as the difference between the baseline + total effect curve and the baseline curve. Figure 4 displays the median simulation but the mean looks similar.

## Online Appendix References

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## B Supplemental material

### B.1 Additional examples

We provide a few additional examples of automation and non-automation patents. Figure B.1 shows the example of a robot with a patent containing the IPC code B25J9. The patent describes a multi-axis robot with a plurality of tools which can change the working range of each arm. This essentially increases the flexibility of the robot. Figure B.2 shows an automation innovation used in the dairy industry. The patent contains the code A01J7 which is a high automation code (see Table A.21). It describes a system involving a robotic arm to disinfect the teats of cows after milking. The patent argues that this reduces the need for human labor and therefore saves costs. Figure B.3 describes an automated machining device – yet another example of a high automation innovation – which contains the code B23Q15 (a high automation code described in Table A.21). The device features a built-in compensation system to correct for errors thereby reducing the need for a “labor-intensive adjustment process”. Figure B.4 describes another high automation patent belonging to the same IPC code as well as to G05B19. This is also a machining device. The patent explains that innovations in machining have aimed at making the process as automated as possible by involving some feedback mechanism (as in the previous older patent). This invention aims at better predicting the machining requirements in the first place.

In contrast, Figure B.5 describes a low automation innovation in machinery (none of the codes are above the 90th percentile in the 6-digit C/IPC distribution). The innovation relates to a “conveying belt assembly for a printing device”, which is about the circulation of paper in the printing machine. This innovation does not directly involve automation. Similarly Figure B.6 describes a winch to raise and lower people, another low-automation innovation in machinery. This innovation seems rather low-skill labor complementary as its goal is to enable workers to move in a plurality of directions. Finally, Figure B.7 describes a harvester (which also counts as a machinery innovation since the code A01B63 belongs to other special machinery). This is also a low-automation innovation as its goal is to ensure that the harvester can both operate in the field and travel on roads.

|                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                            |                                                                                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| <p>10 </p> <p>11 Publication number: <b>0 380 206 A1</b></p>                                         | <p>12 <b>EUROPEAN PATENT APPLICATION</b></p> <p>13 Application number: 90300181.8</p> <p>14 Date of filing: 08.01.90</p>                                                                                                                                                                                                                                                   | <p>15 Int. Cl. 5: <b>B25J 9/04, B25J 9/00, B25J 9/08, B25J 9/10, B25J 19/00</b></p> |
| <p>16 Priority: <b>23.01.89 JP 13349/89</b></p> <p>17 Date of publication of application: <b>01.08.90 Bulletin 90/31</b></p> <p>18 Designated Contracting States: <b>DE FR GB</b></p> | <p>19 Applicant: <b>SONY CORPORATION</b><br/>7-35, Kitashinagawa 6-chome Shinagawa-ku Tokyo (JP)</p> <p>20 Inventor: <b>Kakinuma, Takakazu</b><br/>c/o Sony Corporation 7-35 Kitashinagawa 6-chome Shinagawa-ku Tokyo (JP)</p> <p>21 Representative: <b>Ayers, Martyn Lewis Stanley et al</b><br/>J.A. KEMP &amp; CO, 14 South Square Gray's Inn London, WC1R 5EU (GB)</p> |                                                                                     |

22 Multi-axis type robot.

23 A multi-axis robot includes a stationary base (2) and one or more detachable arm units (3, 4). Each of the detachable arm unit comprises a pivotal base (5, 6) detachably mounted on the stationary base, and a first arm (6, 10) pivotably supported on the pivotal base, a second arm (7, 11) pivotably supported on a free end of the first arm, and a tool mounting shaft

(8, 12) supported on a free end of the second arm. The angular orientation of the arm units with respect to the stationary base and to each other may be optimally adjusted, so as to select suitable working ranges for each of the arm units and define cooperative working ranges for a plurality of arm units.

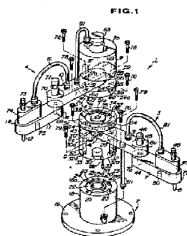


FIG. 1

The present invention relates generally to a multi-axis type robot which includes at least one arm unit having a plurality of pivotal axes. More specifically, the invention relates to a multi-axis type robot which has at least one arm unit comprising a pivotal base or shoulder member, a first pivotal arm pivotably supported on the shoulder member, and a second pivotal arm pivotably supported on the first pivotal arm at a free end thereof.

In recent years, various industrial robots have been used for processing various materials, such as the manufacturing of parts, or the assembling of apparatus. One of such industrial robot is a multi-axis type robot which includes an arm unit having a plurality of pivotal axes. Such a robot is basically

In addition, although a multi-axis robot can be compact, it is difficult to pre-mount a plurality of tools on the robot. Therefore, there are disadvantages in that the tool mounted on the robot must be changed whenever a line operation is altered, reducing operation efficiency.

In order to overcome the aforementioned disadvantages, there has been proposed an improved, multi-arm type, multi-axis robot on which a plurality of tools can be mounted and which can selectively or simultaneously drive the tools. This robot generally comprises an essentially cylindrical stationary base, and two arm units pivotably supported on the stationary base. Utilising such a robot, the overall length of an assembly line can be reduced. However, since the respective arms are mounted on the stationary base at predetermined positions, the working range of each arm is fixed, meaning that the cooperative working range of the arms is fixed. Therefore, when the working range of any of the arms or the cooperative working range between the arms needs to be changed in order to facilitate a change in line operation, another robot must be arranged on the line.

It is therefore a principal object of the present invention to eliminate the aforementioned disadvantages and to provide a multi-axis robot which can optionally alter the working ranges of its arms and thereby, its cooperative working range.

Figure B.1: Example of a high automation patent: an industrial robot



## SUMMARY OF THE INVENTION

(54) **METHOD AND AUTOMATED SYSTEM FOR APPLYING DISINFECTANT TO THE TEATS OF DAIRY LIVESTOCK**

**[0005] Particular embodiments of the present disclosure may provide one or more technical advantages.** For example, certain embodiments of the present disclosure may provide an automated system for applying disinfectant to the teats of dairy livestock. Additionally, certain embodiments of the present disclosure may minimize overspray, thereby reducing the volume of the disinfectant needed. **By reducing the need for human labor and reducing the volume of disinfectant used, certain embodiments of the present disclosure may reduce the cost associated with applying disinfectant to the teats of dairy livestock in certain dairy milking operations.** Furthermore, the use of the automated system of the present disclosure in conjunction with a rotary milking platform may increase the throughput of the milking platform, thereby increasing the overall milk production of the milking platform.

**Figure B.2:** Example of a high automation patent: a milking robot



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**TECHNICAL FIELD**

**EUROPEAN PATENT APPLICATION**

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High production machining device.

This invention relates to a high-productivity, twin-spindle turning center featuring a built-in compensation system to correct for processing errors, and, more particularly, to an improved two-spindle machining device having a built-in tool compensation system which provides for individual process control for each spindle.

Heretofore, the industry has attempted to address the problems of these inherent errors by measuring resulting parts and assigning offset errors which can be compensated for by providing adjustable tool blocks, or by undertaking tedious shimming operations of the tools themselves. Often a machinist had no other choice but to average the errors between the two tools, and attempt to adjust the tools and/or tool blocks to compensate. Once these initial errors were reduced sufficiently as a result of such labor-intensive adjustment procedures, it was often necessary to slow the turning process down to reserve tool life and, thereby, delay the tedious process of replacing worn tools as long as possible. Such compromise directly undermined productivity levels, and the process of averaging errors does not generally yield part accuracies which are competitive with the quality of parts made on single-spindle machines, let alone achieving the higher level of accuracy demanded in this industry.

Consequently, heretofore, there has not been available a reliable, low-cost, built-in tool compensating system for lathe machines. Moreover, compensation systems previously available could not effectively provide a multi-spindle machine tool wherein individual process control for each spindle was possible. While multi-spindle machines have been available for quite some time, there has not been presented a compensation system which can consistently maintain high production rates on each spindle in a relatively simple and efficient manner.

**Figure B.3:** Example of a high automation patent: an automated machining device

|                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Europäisches Patentamt<br>European Patent Office<br>Office européen des brevets |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | (11) <b>EP 0 913 229 B1</b> | [0001] The present invention relates to a control apparatus for a machine tool and a machining system comprising the control apparatus and a machine tool wherein, by supplying a raw workpiece and inputting data regarding a machining profile of a final product (hereinafter referred to as machining profile data), the workpiece to be machined is machined according to the machining profile data so that a final product can be fabricated. |  |  |
| <b>EUROPEAN PATENT SPECIFICATION</b>                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (45) Date of publication and mention of the grant of the patent:<br>19.01.2005 Bulletin 2005/03                                                                                                                                                                  | (51) Int Cl.7: <b>B23Q 15/00, G05B 19/4093</b>                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                 | Background Art                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (21) Application number: 98907226.9                                                                                                                                                                                                                              | (86) International application number:<br>PCT/JP1998/001074                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                 | <p>[0002] In the conventional method of machining a workpiece by a NC machine tool, the first step is to prepare a drawing representing the profile of a product to be machined. A programmer determines the machining steps from the drawing and creates a NC program manually or by an automatic programming unit. An operator inputs the NC program into the NC machine tool while, at the same time, setting up the workpiece on the NC machine tool manually or by using an automatic workpiece changer. Then, the cutting tool to be used is pre-set, and the amount of tool offset is defined. The cutting tool is then mounted in the tool magazine of the NC machine tool. After that, the NC program is executed thereby to machine the workpiece and fabricate a product. Various inventions have hitherto been developed with the aim of automating these steps as far as possible and reflecting the know-how accumulated by programmers and operators on the machining steps.</p> <p>[0008] These conventional techniques are based on the architecture of securing a high accuracy and a high production efficiency by feedback correction of the machining conditions, but not intended to realize a high-accuracy, high-efficiency machining process by predicting machining requirements and determining a tool path and machining conditions based on the prediction.</p> <p>[0010] An object of the present invention is to provide a machine tool control apparatus and a machining system including the control apparatus and a machine tool, in which an intended product can be automatically machined at high efficiency while meeting the precision requirements in response to only profile data on the product to be finished and data on the workpiece to be machined.</p> |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (22) Date of filing: 13.03.1998                                                                                                                                                                                                                                  | (87) International publication number:<br>WO 1998/041357 (24.09.1998 Gazette 1998/38)                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (54) <b>MACHINING PROCESSOR</b><br>PROZESSOR FÜR MASCHINELLE BEARBEITUNG<br>PROCESSEUR D'USINAGE                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (84) Designated Contracting States:<br>AT CH DE FR GB IT LI SE                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | • HISAKI, Tatsuya<br>Makino Milling Machine Co., Ltd.<br>Kanagawa 243-0308 (JP) |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (30) Priority: 15.03.1997 JP 8219497                                                                                                                                                                                                                             | (74) Representative: Bibby, William Mark<br>Mathisen, Macara & Co.,<br>The Coach House,<br>6-8 Swakeleys Road<br>Ickenham Uxbridge UB10 8BZ (GB)                                                                                                                                                                                                                                                                                                                                  |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (43) Date of publication of application:<br>06.05.1999 Bulletin 1999/18                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (73) Proprietor: MAKINO MILLING MACHINE CO. LTD.<br>Meguro-ku, Tokyo (JP)                                                                                                                                                                                        | (56) References cited:                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
| (72) Inventors:<br>• YOSHIDA, Jun-Makino Milling Machine Co., Ltd.<br>Kanagawa 243-0308 (JP)<br>• KAWANA, Akira<br>Makino Milling Machine Co., Ltd.<br>Kanagawa 243-0308 (JP)<br>• INOUE, Shinichi<br>Makino Milling Machine Co., Ltd.<br>Kanagawa 243-0308 (JP) | EP-A- 0 753 805                      JP-A- 1 205 954<br>JP-A- 2 178 711                      JP-A- 3 251 907<br>JP-A- 3 294 146                      JP-A- 4 283 047<br>JP-A- 4 284 507                      JP-A- 5 077 138<br>JP-A- 6 102 923                      JP-A- 6 119 029<br>JP-A- 6 138 929                      JP-A- 6 170 694<br>JP-A- 8 132 332                      JP-A- 62 140 741<br>JP-A- 62 241 635                      JP-U- 5 008 604<br>US-A- 4 837 703 |                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |

**Figure B.4:** Example of a high automation patent: another automated machining device

|      |                                                                                                                                                                                                                                                          |                                                                                     |                                                                                                                                                             |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (19) |                                                                                                                                                                       |  | (11)                                                                                                                                                        | <b>EP 2 990 363 A1</b>     | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| (12) | <b>EUROPEAN PATENT APPLICATION</b>                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                             |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (43) | Date of publication:<br><b>02.03.2016 Bulletin 2016/09</b>                                                                                                                                                                                               | (51)                                                                                | Int Cl.:<br><b>B65H 5/02</b> (2006.01)<br><b>B41J 11/00</b> (2006.01)                                                                                       | <b>B65H 7/10</b> (2006.01) | <b>[0001]</b> The present invention relates to a conveying belt assembly for a printing device, a method for controlling the position of an endless conveyor belt, and the use of a conveying belt assembly.<br><b>[0002]</b> In printing devices conveying belts are used to transport a sheet of paper through the printing device. The sheet of paper transported through the printing device requires high accuracy in control of its position.<br><b>[0003]</b> The present invention has as its object to provide a conveying belt assembly for a printing device, which conveying belt assembly allows very accurate control of the position of the conveyor belt or its conveying part. |
| (21) | Application number: <b>15181736.8</b>                                                                                                                                                                                                                    |                                                                                     |                                                                                                                                                             |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (22) | Date of filing: <b>20.08.2015</b>                                                                                                                                                                                                                        |                                                                                     |                                                                                                                                                             |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (84) | Designated Contracting States:<br><b>AL AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HR HU IE IS IT LI LT LU LV MC MK MT NL NO PL PT RO RS SE SI SK SM TR</b><br>Designated Extension States:<br><b>BA ME</b><br>Designated Validation States:<br><b>MA</b> | (71)                                                                                | Applicant: <b>OCE-Technologies B.V.</b><br><b>5914 CA Venlo (NL)</b>                                                                                        |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|      |                                                                                                                                                                                                                                                          | (72)                                                                                | Inventor: <b>ALBERS, Antonius G.H.</b><br><b>5914 CA Venlo (NL)</b>                                                                                         |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|      |                                                                                                                                                                                                                                                          | (74)                                                                                | Representative: <b>Cornelissen, Leandra</b><br><b>Océ-Technologies B.V.</b><br><b>Corporate Patents</b><br><b>P.O. Box 101</b><br><b>5900 MA Venlo (NL)</b> |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (30) | Priority: <b>26.08.2014 EP 14182318</b>                                                                                                                                                                                                                  |                                                                                     |                                                                                                                                                             |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (54) | <b>CONVEYING BELT ASSEMBLY FOR A PRINTING DEVICE</b>                                                                                                                                                                                                     |                                                                                     |                                                                                                                                                             |                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

**Figure B.5:** Example of a low automation patent: a printer

|                                                                                                                                                                                      |  |                                                                                                                                                                                                                                            |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  Europäisches Patentamt<br>European Patent Office<br>Office européen des brevets                    |  |                                                                                                                                                           | <b>EP 1 452 478 A1</b> | <p><b>[0001]</b> The present invention relates to a winch for raising and lowering persons, comprising a housing provided with a first attachment member, a first opening formed in the housing substantially opposite to the first attachment member, an electric motor coupled to the input of a reduction gearing, a reel component coupled to the output of the reduction gearing, and a flexible elongated traction member connected to the reel component for winding and unwinding the traction member for raising and lowering a person. Further, the invention relates to the use of a winch according to the invention as a ceiling lift. The invention also relates to a ceiling lift assembly, comprising an overhead rail with at least one carriage guided therein, the carriage being provided with an attachment member, a winch provided with at least one attachment member on the winch housing and the winch comprising a flexible elongated traction member with an attachment member on its free end and a spreader bar with an attachment member.</p> <p><b>[0004]</b> Against this background, it is an object of the present invention to provide a winch of the kind referred to initially, which overcomes or at least reduces the above mentioned problems by allowing it to operate in a plurality of orientations. This object is achieved in accordance with claim 1 by providing a winch of said kind with the housing having a second opening so that the traction member can be guided through the first opening or through the second opening.</p> <p><b>[0005]</b> Thus, it becomes possible to operate the winch in more orientations.</p> |
| <b>EUROPEAN PATENT APPLICATION</b>                                                                                                                                                   |  |                                                                                                                                                                                                                                            |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (43) Date of publication:<br><b>01.09.2004 Bulletin 2004/36</b>                                                                                                                      |  | (51) Int Cl.7: <b>B66D 3/22, B66D 3/26, A61G 7/10</b>                                                                                                                                                                                      |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (21) Application number: <b>03004482.0</b>                                                                                                                                           |  |                                                                                                                                                                                                                                            |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (22) Date of filing: <b>28.02.2003</b>                                                                                                                                               |  |                                                                                                                                                                                                                                            |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (84) Designated Contracting States:<br><b>AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LI LU MC NL PT SE SI SK TR</b><br>Designated Extension States:<br><b>AL LT LV MK RO</b> |  | (72) Inventor: <b>Hjort, Mogens</b><br><b>4220 Korsor (DK)</b><br><br>(74) Representative:<br><b>van Walstijn, Bartholomeus Gerard G.</b><br><b>Walstijn Intellectual Property ApS</b><br><b>Parkovsvej 3</b><br><b>2820 Gentofte (DK)</b> |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (71) Applicant: <b>ERGOLET A/S</b><br><b>4220 Korsor (DK)</b>                                                                                                                        |  |                                                                                                                                                                                                                                            |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| (54) <b>A winch for raising and lowering persons</b>                                                                                                                                 |  |                                                                                                                                                                                                                                            |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

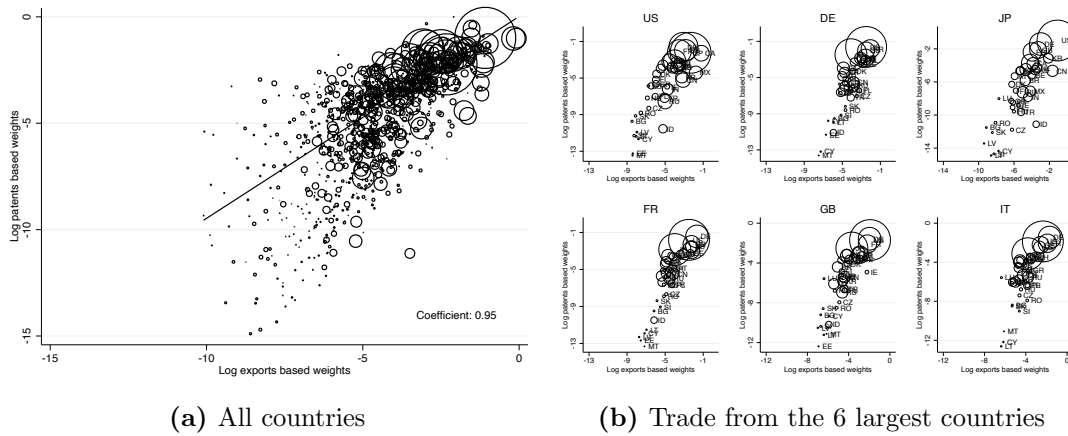
Figure B.6: Example of a low automation patent: a winch

|                                                                                                                                                                       |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|--------------------|
|  Europäisches Patentamt<br>European Patent Office<br>Office européen des brevets     |  |                                                                                                                                                                                                                                                      | <b>EP 1 226 745 A1</b> | <b>Description</b> |
| <b>EUROPEAN PATENT APPLICATION</b>                                                                                                                                    |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
| (43) Date of publication:<br><b>31.07.2002 Bulletin 2002/31</b>                                                                                                       |  | (51) Int Cl.7: <b>A01B 63/00, A01B 73/00</b>                                                                                                                                                                                                                                                                                          |                        |                    |
| (21) Application number: <b>02075380.2</b>                                                                                                                            |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
| (22) Date of filing: <b>28.01.2002</b>                                                                                                                                |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
| (84) Designated Contracting States:<br><b>AT BE CH CY DE DK ES FI FR GB GR IE IT LI LU MC NL PT SE TR</b><br>Designated Extension States:<br><b>AL LT LV MK RO SI</b> |  | • <b>Poppe, Bertus Marinus</b><br><b>4365 NG Meliskerke (NL)</b><br>• <b>Vervae, Robin Richard</b><br><b>4521 PE Biervliet (NL)</b><br><br>(74) Representative: <b>Eveleens Maarse, Pieter</b><br><b>Arnold &amp; Siedsma,</b><br><b>Advocaten en Octrooigemachtigden,</b><br><b>Sweelinckplein 1</b><br><b>2517 GK Den Haag (NL)</b> |                        |                    |
| (30) Priority: <b>29.01.2001 NL 1017208</b>                                                                                                                           |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
| (71) Applicant: <b>Frans Vervae B.V.</b><br><b>4521 PE Biervliet (NL)</b>                                                                                             |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
| (72) Inventors:<br>• <b>Vervae, Edwin Joseph Germain</b><br><b>4521 PT Biervliet (NL)</b>                                                                             |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |
| (54) <b>Harvester</b>                                                                                                                                                 |  |                                                                                                                                                                                                                                                                                                                                       |                        |                    |

Figure B.7: Example of a low automation patent: a harvester

## B.2 Validating our weights approach

We compare our firm-level weights to bilateral trade flows and show that they are strongly correlated. The first step is to compute patent-based weights at the country level. For this exercise (and this exercise only), we define the home country  $D$  of a firm based on the location of its headquarters according to the country code of its



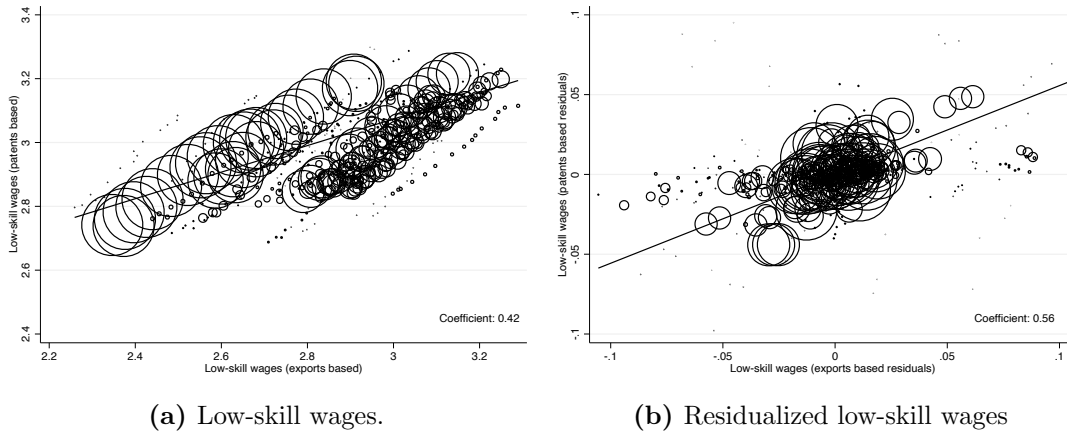
**Figure B.8:** Bilateral patent flows and trade flows in machinery.

Notes: Panel (a) plots log patent based weights, which are a weighted average of the destination country's weights in the (foreign) patent portfolio of firms from the origin country, against export shares in machinery over the years 1995-2009. The size of each circle represents the product of the GDP of both countries, which is used as a weight in the regression. Panel (b) focuses on the weights from the listed countries and observations are weighted by the GDP of the partner country.

identifier in the Orbis database. For firms which we merged, we keep the country code of the largest entity by biadic machinery patents in 1997-2011. We compute the foreign weights for each firm  $i$  by excluding the home country. Therefore, the foreign weight for country  $c \neq D$  for firm  $i$  is given by  $\kappa_{i,c}/(1-\kappa_{i,D})$  (recall that these weights are computed based on patenting from 1971 to 1994). We then build the foreign patent-based weight in country  $c$  for country  $D$  as a weighted average of the foreign weights in country  $c$  of the firms from country  $D$ , where each firm is weighted according to the number of machinery biadic patents in 1997-2011.

The second step is to build similar weights based on exports. To do that, we collect sectoral bilateral trade flow from UN Comtrade data between between 1995 and 2009 for 40 countries (Taiwan is not included in the data). To obtain trade flows in machinery, we use the Eurostat concordance table between 4-digit IPC codes and 2 or 3-digits NACE Rev 2 codes (van Looy, Vereyen, and Schmoch, 2014): this concordance table matches IPC codes to the industry of manufacturing. The concordance table assigns a unique industry to each IPC code. Then, for each industry, we compute the share of biadic patents over the period 1995-2009 that are in machinery according to our definition.<sup>56</sup> This gives us a machinery weight for each industry code and each country. We then multiply sectoral trade flows (after having aggregated the original data to the NACE

<sup>56</sup>To do that we use a fractional approach: each patent is allocated NACE sectoral weights (and machinery weights) depending on the share of IPC codes associated with a NACE sector or machinery.



**Figure B.9:** Foreign low-skill wages for each country computed either with patent-based weights or with trade-based weights.

Notes: Wages are computed for the years 1995-2009. Panel (a) plots log foreign low-skill wages using either patent-based weights or trade-based weights. Panel (b) plots the residuals of foreign wages according to both methods controlling for country and year fixed effects. Observations are weighted by the number of biadic machinery patents by firms from the country over the years 1997-2011.

Rev 2 codes used in the concordance table) by this weight to get bilateral trade in machinery. We then compute the export share in machinery across destinations. We compute trade based weights for each year in 1995-2009 and take the average (there are a few missing observations for 1995).

Figure B.8 plots the patent-based weights against the trade-based weights. Panel (b) focuses on a few origin countries while Panel (a) plots all countries together. We find a strong correlation between the two measures with a regression coefficient of 0.94 (when observations are weighted by the trade flow in 1996).

Figure B.9 goes further and compares low-skill wages computed with either sets of weights. For each country, we compute “foreign low-skill wages” as a weighted average of foreign wages where the weights are either the patent-based weights or the trade-based weights derived above. Foreign wages are deflated with the local PPI and converted in USD in 1995 as in our main analysis. Panel (a) then reports foreign log low-skill wages according to both types of weights in 1995-2009 and finds that they are strongly correlated. Panel (b) reports the same foreign log low-skill wages but taking away country and year fixed effects. The regression coefficient is 0.56, when observations are weighed by the number of machinery patents in the country between 1997 and 2011.

Overall, this exercise shows that there is tight relationship between our patent-based weights and (future) trade flows, suggesting that we can use these patent-based weights as proxies for firms’ markets exposure.

## References

**van Looy, B., Vereyen, C., and Schmoch, U.** (2014). Patent Statistics: Concordance IPC V8 - NACE REV.2. Eurostat.